

Digitally enabled logistics platform to be developed for transportation service management between Customer and transporter for end to end movement of 3-5lacs mt Finished Good from HZL smelter to various Customer location on Pan India basis.

This platform will be an e-marketplace working like Ola/Uber platform, managed entirely by a digital logistics partner. It would need enough number of registered transporters, fleet owners, brokers, etc. for handling the required volume / liftment. To leverage this, we would be onboarding the set of transporters currently available in our system along with their respective sub-transporters and fleet owners. This will work in addition to the ones that the platform partner might already be having on their platform.

Using this digital platform, customer will submit the requirement like quantity, source location and delivery location basis which the digital platform will present available options from different transporters. From the available options, customer would be able to select the suitable transporter after negotiating with them using various negotiation options available. Based on the deal finalized on the platform and based on the agreed SLAs / payment terms, transporter will then place the vehicle and complete the delivery with continuous tracking feature using state of the art GPS technology. During the process, payment will be done by customer directly to the transporter based on agreed payment terms. The same will also facilitate the customers with options for price discovery and finalizing the deal with the transporters / fleet owners. The final payments too can be settled over the platform only.

In case need arises, this platform will also allow for and kind of issue redressal through minimal human / HZL intervention. Platform shall have capability to seamlessly integrate with out SAP ERP and other deployed solutions for logistics.

HZL would like to see the existing platform available with the digital partner and what solution they are offering for said HZL requirement.

Duration of contract: 3 years with extension of 2 years based on mutually decided rate.