

**INVITATION FOR EXPRESSION OF INTEREST (EOI) FROM INTERESTED PARTIES FOR:**

*“DESIGN, ENGINEERING, SUPPLY, CONSTRUCTION/INTEGRATION,
INSTALLATION, ERECTION, COMMISSIONING, TESTING & TRIAL RUN OF
MOLTEN ZINC & LEAD, CATHODE BASED INDUSTRIES
UNDER BUILD-OPERATE-TRANSFER (BOT) CONTRACTS
FOR FIVE YEARS”*

Hindustan Zinc Ltd. (HZL), a subsidiary of Vedanta Limited in Zinc – Lead – Silver – Wind Energy business and world’s leading integrated producer of Zinc, invites Expression of Interest from interested business partners for setting-up ancillary units in Chanderiya and Dariba, Rajasthan in the vicinity of HZL units. HZL plans to develop Zinc and Lead downstream manufacturing cluster around its smelters. We intend to supply molten Zinc & Lead (alloyed and un-alloyed) and other Value added products through a long term agreement.

1. Purpose of EOI/RFP:

- To shortlist reputed parties having the requisite capability and willing to establish an Ancillary Unit on Build, Own and Operate (BOO) basis.
- Opportunities currently available for production of Zinc oxide, Zinc wire, Zinc alloys, Lead alloys, Galvalume, Zinc dust, etc.

The Interested Parties shortlisted on the basis of their “Expression of Interest (EOI)” may be considered for further steps of business partner selection.

2. Role of the Interested Parties

- Deploy technology to convert the molten metal directly into valuable product.
- Making the blueprint and its implementation plan in close coordination with HZL.
- Identification of additional opportunities available as per the latest practices in the market and its implementation plan with the best resources available in the most economical way.
- Detail list of resources and available raw material is attached as annexure 1 & 2.
- Long term agreement may be signed with HZL for Ancillary Unit set up.
- All plant operation and maintenance services including raw material (except those agreed by HZL), consumable, spares, services and manpower shall be arranged by the interested partner at its own cost.
- All statutory and environment compliances, certificates and its renewals to be obtained by the interested party; however, HZL shall provide necessary assistance in this process.
- Metal Premium: we can mutually discuss competitive premium for the said facility

3. Required Information:

- Interested parties to submit their credentials which should include following things
 - a. Details about their business.
 - b. Relevant experience in the past.
 - c. Last 3 years annual report.
 - d. Customer base and expansion plans for next 3 years.
- Plan to establish the ancillary with broad timelines.

4. Submission of EOIs:

Interested parties are required to submit all required documents complete in all respects with one original and one authenticated copies for each in hard form under the registered post or hand delivered to the address:

Capt Abhinaya Sharma
Mob-No 9001995980

On or before 17:00 Hrs. of 25th June'2019

Electronic (Soft form) copy of the EOI should be sent to the email address Abhinaya.sharma@vedanta.co.in

If there is any discrepancy in the documents submitted in hard form & Soft form, the documents in hard form will be considered for evaluation.

Annexure -1

(To be duly filled by interesting party and submitted along with interest)

1. Name and address

- a) Name of the Firm/Company/Organization:
- b) Corporate Address:
- c) Registered Address:
- d) Telephone No:
- e) Fax:
- f) Email:

2. Contact Person:

- a) Name:
- b) Designation:
- c) Telephone No:
- d) Email:

3. Company Profile:

- a) Core area of expertise:
- b) Date of Incorporation:
- c) GST No.:
- d) PAN No.:
- e) Shareholding Pattern:
- f) Financial Capability (Including Turnover, Reserve and Surplus etc)

4. Key Operating parameters for last three years: [Installed Capacity, Utilization factor etc.]

5. Supporting Documents:

[Provide copy of the registration, copy of GST/and PAN of the firm; with their latest renewals where applicable, Audited Financials for last three Financial years]

6. Experience/Major projects executed/under construction by the firm/company/organization (Along with value & time of completion/award)

7. Proposed Project details:

- A. Proposed Capacity
- B. Electricity requirement (MW).....
- C. Water Requirement (CUM/ day)
- D. Land requirement (Acre)
- E. Estimated Investment (Rs. Cr.)
- F. Any other Inputs required from HZL.....

Annexure -2

Technical details