



HINDUSTAN ZINC LIMITED Investor Presentation April 2024

Q4 FY24 Earnings Presentation







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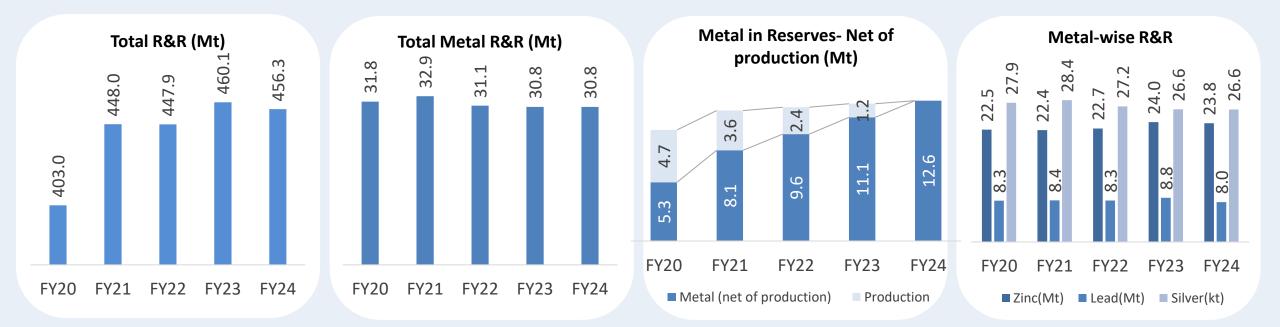


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Hindustan Zinc has the 2nd largest zinc R&R base globally.

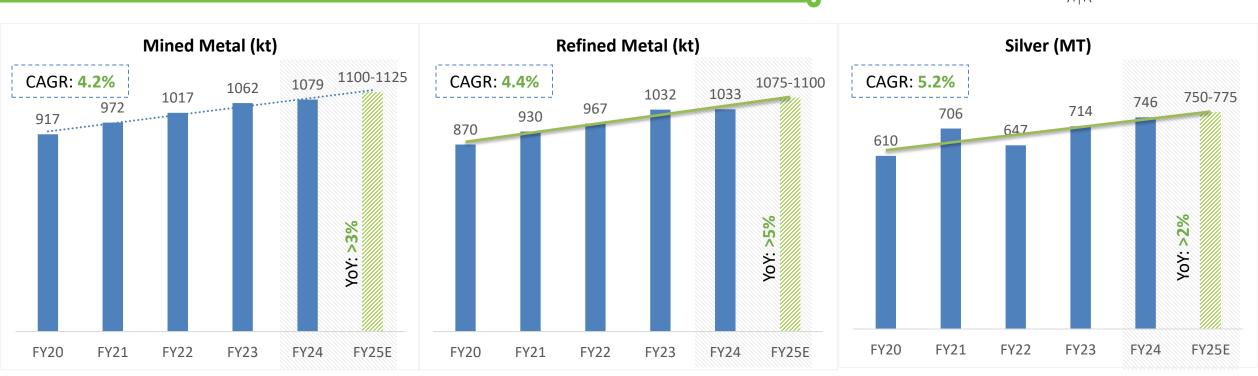
Increasing the longevity of the mines for business continuity and sustainable value accruals has been a key strategic priority for HZL.

With a total R&R of 456.3 Mt and a metal content of 30.8 Mt, Hindustan Zinc maintains an overall mine life of 25+ years.



Key Highlights:

- With a focused approach towards exploration, we have added ~2.5x metal reserves as compared to FY20 end, on a net of production basis
- Total R&R is up by c.35% in last 5 years, that is an incremental ore of 118 Mt, considering production of 65.1 Mt of ore in this period
- Total Ore Reserves: 175.1 Mt (net of production of 16.5 Mt) in FY24, as against 173.5 Mt in FY23



Note: CAGR is for period FY20 to FY24

Hindustan Zinc's production has grown at an industry leading CAGR of over 4% in metal & 5% in silver in last 5 years and is poised to ascend further in a similar trend. Strong growth is planned for FY25, building on the steady momentum achieved at the end of FY24.

A 5-year Showcase of Industry Leading Performance

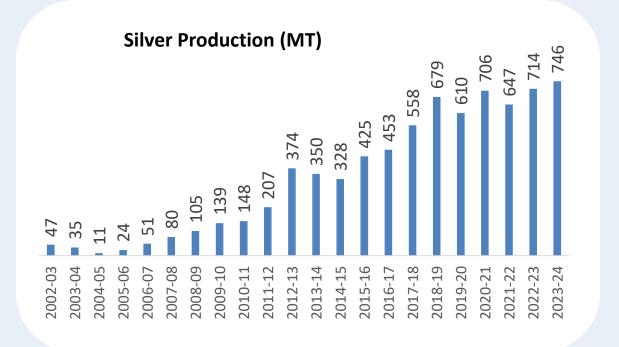


Silver Growth Chronicle - World's 3rd largest silver producer



Growth: Silver production grew over 2x in last 10 years and 15x in 2 decades. With FY24 production of 746 MT, the production increased by c.5% y-o-y

Global Leadership: HZL is India's only silver producer and is now the 3rd largest silver producer globally as per the World Silver Survey 2024 by The Silver Institute



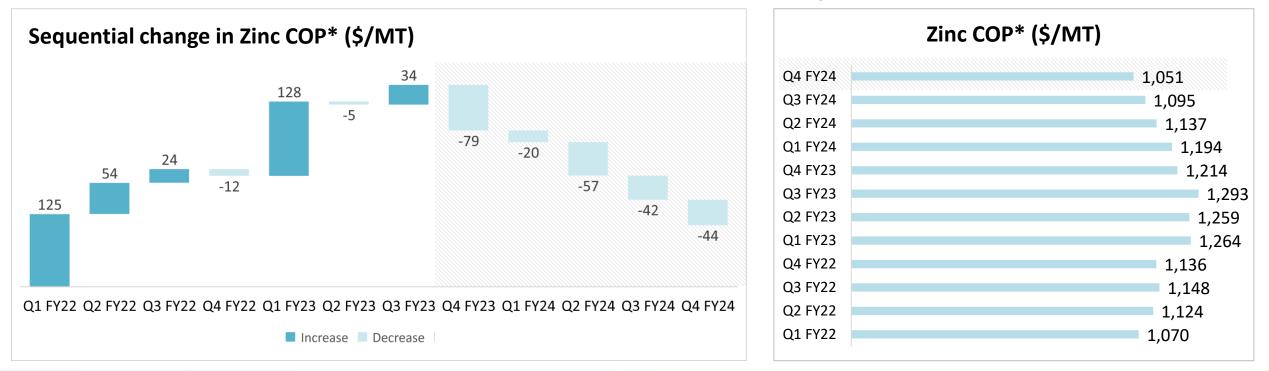


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Cost Resilience & Leadership



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Key Highlights:

- Strong foot-hold in the first decile of the global zinc mines cost curve and in the first quartile of the global zinc smelters cost curve
- Successfully achieved cost better than the lower band of FY24 annual guidance of \$1,125-\$1,175/MT, with a full year COP of \$1,117/MT
- Sustained cost reduction for 5 consecutive quarters with a cumulative improvement of c.\$240/t
- Enabling Factors: Better grade, softened input commodity prices, better linkage coal availability and utilization, improved operational efficiency, key contract transformation strategy, transforming operations through automation & digitalization strategy, transforming operations through automation & digitalization strategy, transforming operations through automation & digitalization strategy, transforming operations through automation & digitalization

A Banner Year for Hindustan Zinc's operations with a strong ESG foothold



Sustainability

- Ranked 1st globally in metal & mining industry in S&P Global Corporate Sustainability Assessment 2023
- First Indian metal & mining company to have its near-term and long-term net zero targets validated by SBTi
- Recognized with leadership band scores (A-) in Climate Change & Water Security by CDP
- HZL's All Women Mine Rescue Team won 1st place and All Men team won 3rd place in 52nd All India Mines Rescue Competition
- Flagged off ten 55MT EV trucks and 24 LNG trucks for IUT and FG transportation
- Commissioned a 4,000 KLD zero liquid discharge plant in Zawar mines



Prioritized MSME payments, made within 29 days in Q4 FY24, 37% better than the statutory requirement

Operational

- Silver maximization strategy to leverage elevated silver prices resulting in highest-ever silver production
- Highest-ever full year mined metal and refined metal production
- 12-quarter lowest zinc cost of production (COP), down 4% q-o-q and 13% y-o-y, with c.\$240/t improvement in last 5 quarters
- Delivered guidance
- Total R&R of 456.3 Mt underpinning a mine life of 25+ years
- Strong foot-hold in the first decile of the global zinc mines cost curve
- Successfully commissioned Fumer and Rajpura Dariba Mill to improve metal recovery
- Incorporated Hindmetal Exploration
 Services Private Limited, a wholly owned subsidiary, to explore, discover, develop & tap mineral resources

Financial

- Revenue for FY24 stood at c.INR 28.9k
 Cr, down 15% y-o-y on account of significantly lower zinc prices
- Full year EBITDA of c.INR 13.7k Cr & PAT of c.INR 7.8k Cr, down y-o-y on account of significantly lower zinc prices partly offset by sustained cost reduction
- Robust EBITDA margin of 47% in volatile market environment
- Strong liquidity supported by healthy free cash flow from operations* of c.INR 9k Cr for FY24
- Total dividend payout of INR 5.5k Cr during FY24



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SUSTAINABILITY UPDATE







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Sustainability in Action : Reinforcing ESG Leadership



Global Recognitions

- S&P Global sustainability yearbook
 2024: Secured the top 1% ranking and featured for the 7th consecutive year
- Carbon Disclosure Project: Recognized with leadership band scores of A- in Climate Change and Water Security



Catalyzing Innovation

- Secured 2 patents titled:
 - Method for production of lead by performing dross removal procedures
 - Method for production of zinc by utilizing lead plant slag
- Impact: Waste reduction through circular economy and resource utilization





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Sustainability in Action : Renewable Power Update



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Hindustan Zinc entered into Power Delivery Agreements (PDA) with Serentica Renewable India Private Ltd (SRI4PL and SRI5PL) for Dariba (200 MW) and Chanderiya (250 MW) plant locations respectively. SRI4PL & SRI5PL are part of Serentica group which is developing ~4GW of Renewable Energy across multiple states to provide round-the-clock power to industries.



Salient Features of the Project

- Solar project is being constructed in Rajasthan
- Wind Project is being developed in Maharashtra
- Power flow through ISTS network and delivery to HZL through the dedicated transmission lines
- Higher reliability flow of power from ISTS network

Project Updates and Milestones

- Land acquisition and statutory approvals are on track
- Transmission connectivity secured
- OEM, EPC & vendor partners tied-up and construction activity at site under progress
- Phased completion and commissioning starting from Apr'24 through Jun'25

Sustainability in Action : Transforming Waste into Wealth through Recycling



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Hindustan Zinc's recycling business underscores its strategic focus on circular economy and waste utilization, enabling better metal recovery and improved economic opportunities from the existing waste streams.

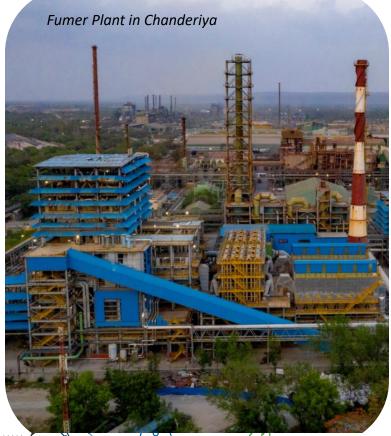
Hindustan Zinc has a potential of recovering ~1+ Mt of metal and ~3 kt of silver from its accumulated waste stockpile

Fumer plant

- Indigenous commissioning of fumer was done in Q2 FY24, ramp up is ongoing
- Recovered 3MT of silver in FY24, with target recovery of 30MT+ in FY25
- The plant helps in recovering silver from zinc residue
- Apart from recovery of additional silver and base metal, it helps in converting jarosite into environment friendly slag used by cement industry - eliminating land requirement for its storage

Tailings & Jarofix

- Residual metal recovery from tailings & jarofix
- Partner locked-in for jarofix and tailings
- Technical evaluation and pre-feasibility analysis ongoing for the jarofix project
- Permission has also been granted by Rajasthan State Control Board for utilization of Jarofix in road/highway construction



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Key Priorities: Sustainability Goals 2025

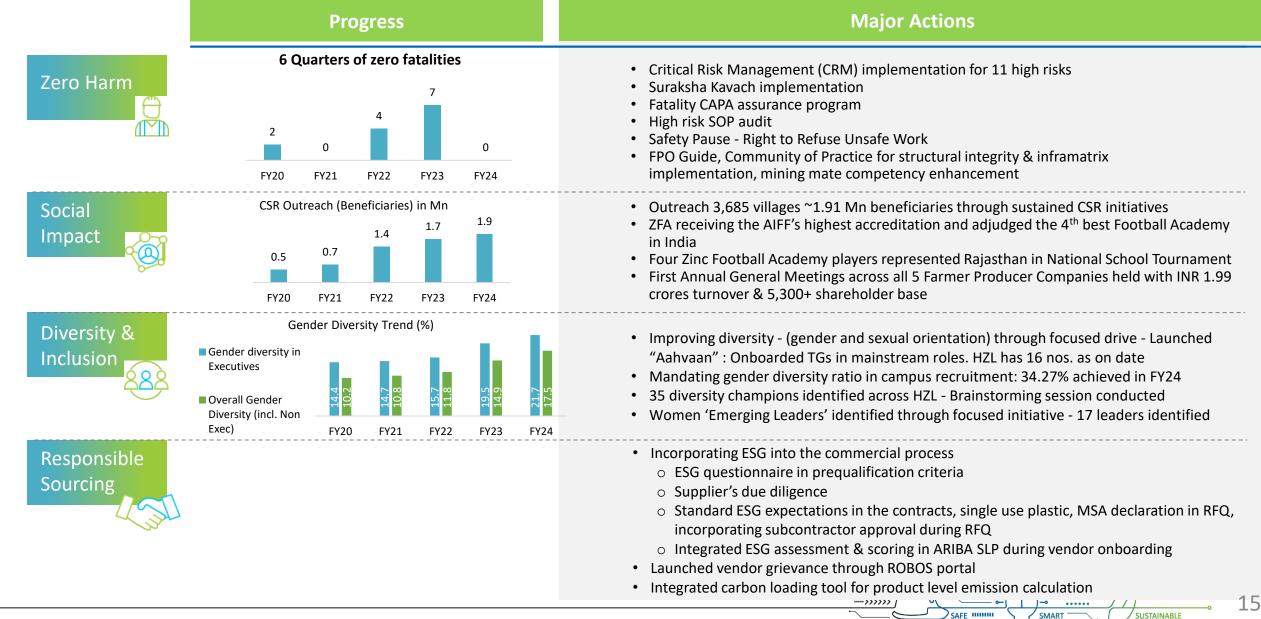


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 Survey Conservation Survey Conservation<	Climate	GHG intensity (Scope 1 + 2)/MT		
 Achieved 2.41 times water positive at Hindustan Zinc Utilization of Municipal sewage treated water (60 MLD Udaipur STP) Maintaining zero discharge across HZL Shifting from wet tailing disposal to dry tailing disposal Rainwater harvesting Pilot study as per Niti Aayog Water Neutrality standard at Rajpura Dariba Complex Fumer for Hydro smelters Utilization of Jarosite in cement (FY24: 1,63,795 MT) Jarofix utilization in road construction (FY24: 91,851 MT) Metal recovery from waste Green capping of Jarofix yard Three years engagement with International Union for Conservation of Nature (IUCN) IBAT Assessment & Ecosystem Service Review Three seasons biodiversity assessment completed Launch of 'Coffee Table Book' featuring avian fauna 	Change		 Use of biomass in power plant Energy efficiency programs/ISO 50001 certification 	
 Economy Biodiversity Conservation Launch of 'Coffee Table Book' featuring avian fauna 		ELesh 8.56 9.52 19.97 19.97 10.78 10.78 10.78 10.78 10.78 10.78 10.78 10.78 10.78 10.78 10.78 10.75 10.97 10.78 10.97 10.78 10.97 10.78 10.97 10.78 10.97 10.78 10.7	 Utilization of Municipal sewage treated water (60 MLD Udaipur STP) Maintaining zero discharge across HZL Shifting from wet tailing disposal to dry tailing disposal Rainwater harvesting 	
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 FY20 FY21 FY22 FY23 FY24 Miyawaki afforestation and wildlife conservation plan 1 million plantation drive by 2025 Validated Step 1 and Step 2 in Science-Based Targets for Nature 		5.22 6.21 5.22 6.21	 IBAT Assessment & Ecosystem Service Review Three seasons biodiversity assessment completed Launch of 'Coffee Table Book' featuring avian fauna Miyawaki afforestation and wildlife conservation plan 1 million plantation drive by 2025 	

Key Priorities: Sustainability Goals 2025

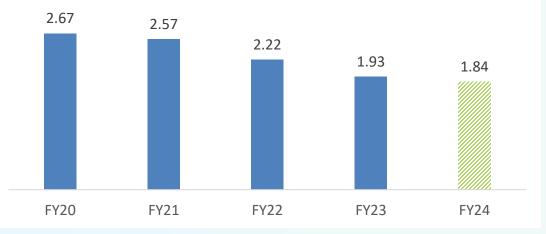






Safety is a key area of investment at Hindustan Zinc. 'Zero Harm' has been engraved in the values of the Company and we are getting closer to our target through various safety initiatives, reiterating the #SafetyFirst culture.

TRIFR (number per Mn hours worked)





Six consecutive quarters of fatality-free operations

Developments & Initiatives

- Celebrated 53rd National Safety Week and 35th Road Safety Week, reinforcing our commitment to zero harm
- RAM, Kayad and RDC celebrated 37th and 47th Mine Safety Weeks under the aegis of DGMS, Ajmer & Udaipur regions, securing top positions
- Level 3 mock drill conducted at CLZS based on simulated propane gas leakage
- Multiple trainings provided on PSM and CAPA across locations
- HZL's BU locations won in British Safety Council International Safety Awards in distinction, merit and pass categories

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Hindustan Zinc is listed as one of the top ten companies for CSR in India 2023 by the CSR journal

Culture

- To identify and preserve the dying Indian and folk instruments, supported 'Smritiyaan' with 4,000+ footfall
- Supported 'Srajan the Spark' to promote Indian music and Ghazals for a larger community
- Supported the 60th Maharana Kumbha festival to promote art & culture

Sports

- ZFA boys won 6 matches and drew 2 out of 8 and came 1st, qualifying for the final round of AIFF U-17 Youth League
- Organized the rebranded AIFF Blue Cubs League in Zawar for the first time for 160+ players from 8 teams in 3 age groups
- Our striker, Prem, became the top scorer across 54 teams in AIFF U-17 Youth League

Women Empowerment

- Uthori campaign reached 92k individuals, covering activities like workshops and village rallies on social issues
- Leader of Sakhi Shakti Federation, Zawar was awarded Emerging Entrepreneur of the Year award for Tribal Areas category
- Sakhi Utsav was celebrated across HZL's locations with 9k+ Sakhi women



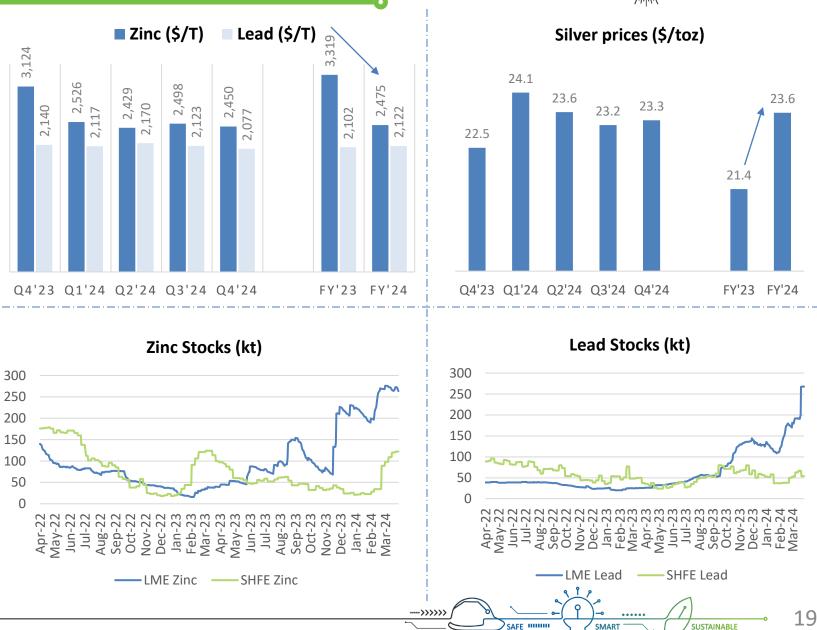
OPERATIONAL REVIEW & BUSINESS UPDATE

Mr. Arun Misra CEO HZL

Market Update - 1/2

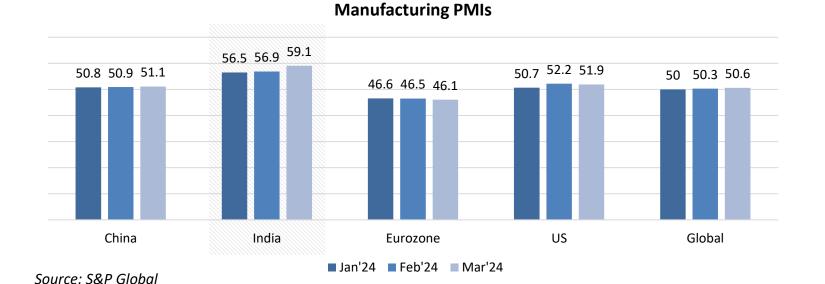
HINDUSTAN ZINC Zinc & Silver of India

- With expectations of interest cuts by the US Fed in future and geopolitical tensions in the Middle East, the commodity prices rallied in Apr'24, with silver touching its ever highest in INR terms
- Global zinc demand is expected to recover with better investor sentiments in the recovering economies with expected interest cuts. Coupled with low metal stocks, zinc prices are expected to rise
- Domestic zinc demand expected to remain strong owing to the efforts to upgrade India's infrastructure and manufacturing output in the election year and impressive automobile sales
- Supply: There have been few mine suspensions/closures, however, multiple startups and optimizations are planned, lifting the refined supply by CY 2026
- Zinc inventories in LME warehouses stood at 264 kt (vs 222 kt as of Dec'23) and in SHFE warehouses at 122 kt (vs 21 kt as of Dec'23) at the end of Mar'24

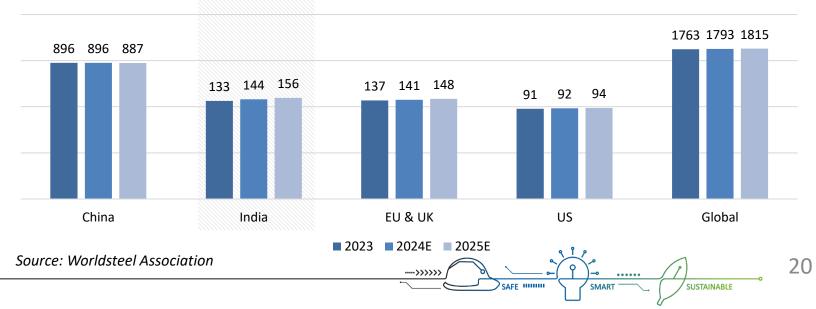


Market Update - 2/2

- Inflation still exists in US services sector, constraining the interest rate cuts. Chinese authorities have recently stepped up their efforts to support the weak real-estate. Construction and manufacturing sectors continue to remain weak in Europe
- In Feb'24, the global manufacturing PMI clocked a reading above the neutral 50.0 mark for the first time since Aug'22
- While Eurozone has constantly been in a contraction zone, China's manufacturing PMI has recorded 51.1 in Mar'24, recording a fifth consecutive monthly improvement
- Manufacturing PMI for India is at its 16-year high of 59.1 in Mar'24, indicating a strong economy
- The finished steel consumption is forecasted to grow across all major economies, except China, which is expected to see a marginal dip
- On a global level, steel demand is expected to be up by 1.2% in FY25. India is a major contributor for this growth with an expected growth of 8.2% in FY25

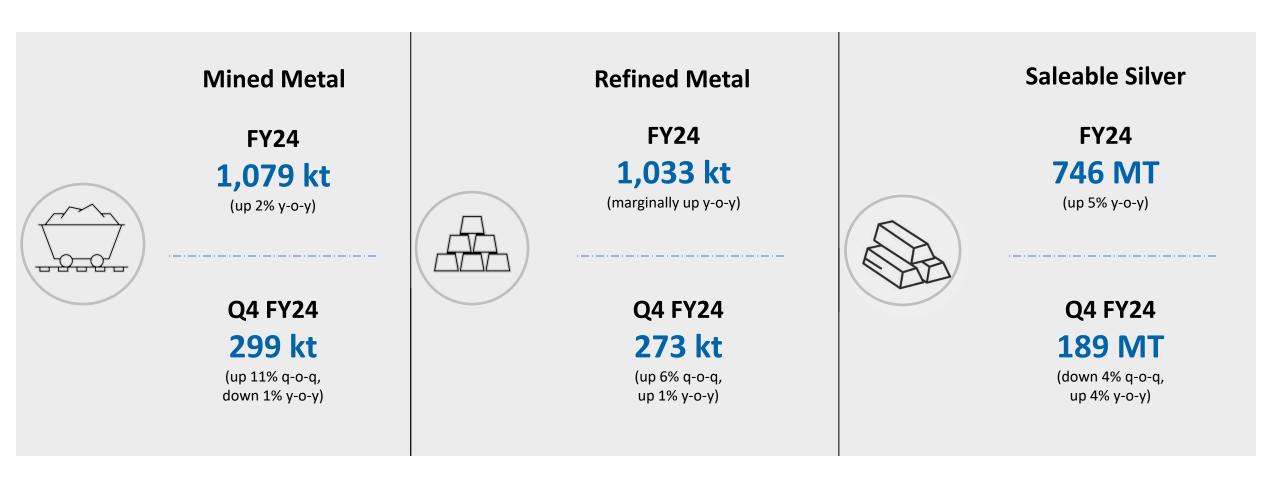


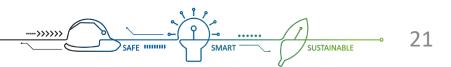
Steel Demand Forecasts (Mt)



Operational Highlights : Highest-ever Full Year Metal & Silver production







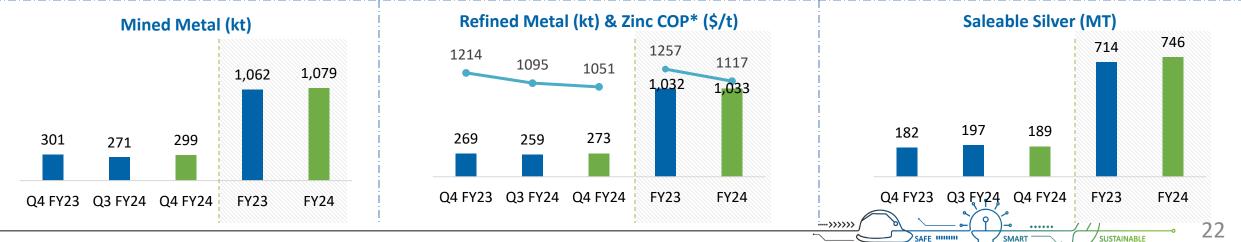
Operational Review

Q4 FY24

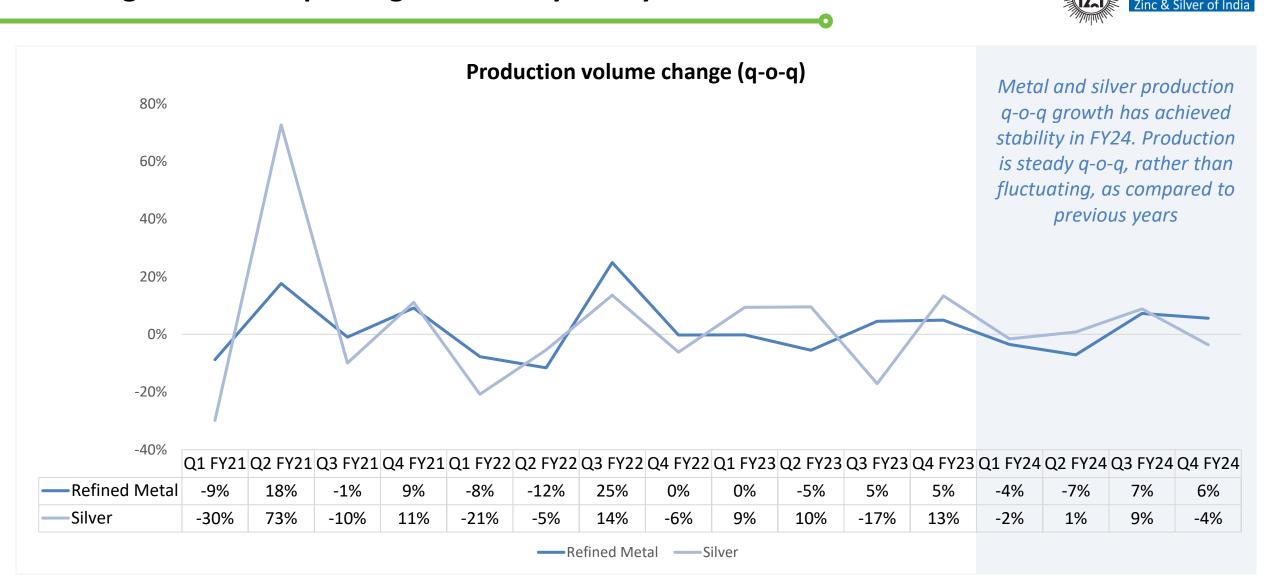
- Mined metal up by 11% q-o-q, driven by improved mined metal grades and higher ore production across mines, but marginally down y-o-y
- Refined metal up by 6% q-o-q in line with the plant availability, and up 1% y-o-y, **recording its ever-highest**
- Saleable silver production down 4% q-o-q in line with the lead metal production, partly offset by WIP depletion, and up 4% y-o-y due to higher WIP depletion during the quarter
- Marking 5th consecutive quarter of cost optimization and the lowest cost in last 12 quarters, Q4 FY24 Zinc COP* at \$1,051/t, down 4% q-o-q & 13% y-o-y. Improvement on account of better grades, softened coal and input commodity prices, better linkage coal availability partly offset by lower acid realisation

FY24

- Highest-ever full year mined metal production, up 2% y-o-y, on account of improved mined metal grades
- Highest-ever refined metal production, marginally up y-o-y
- **Record-high saleable silver production**, up 5% y-o-y in line with lead metal production considering pyro plant operations on lead mode for longer duration during the year
- Zinc COP* at \$1,117/t, down 11% y-o-y due to lower coal and input commodity prices, better grades and better linkage coal availability



HINDUSTAN ZINC LIMITED – Q4 FY24 INVESTOR PRESENTATION *COP excluding Royalty





HINDUSTAN ZINC

Project Update



New Roaster at Debari:

Roasting is an essential part of the process of producing saleable zinc in hydrometallurgical smelters.

The new roaster at Debari will enable Hindustan Zinc to attain long term sustainable operations making it future ready for 1.2+ million tonne refined metal.

Production Capacity 160 ktpa

Status Update

 Project progress is on track with commissioning targeted by end of FY25

Hindustan Zinc Fertilizers Private Limited:

Hindustan Zinc's DAP/NPK Fertilizer Plant at Chanderiya aims to support farmers' needs through production and sale of DAP fertilizers currently being imported and to better utilize sulphuric acid generated in operations through production of fertilizers, making the country future-ready. This will contribute to the environment circuitously, enabling us to fetch right margins.

Production Capacity **510 ktpa**

Product
DAP/NPK Fertiliser

Status Update

Project progress is on track with the completion targeted by FY26



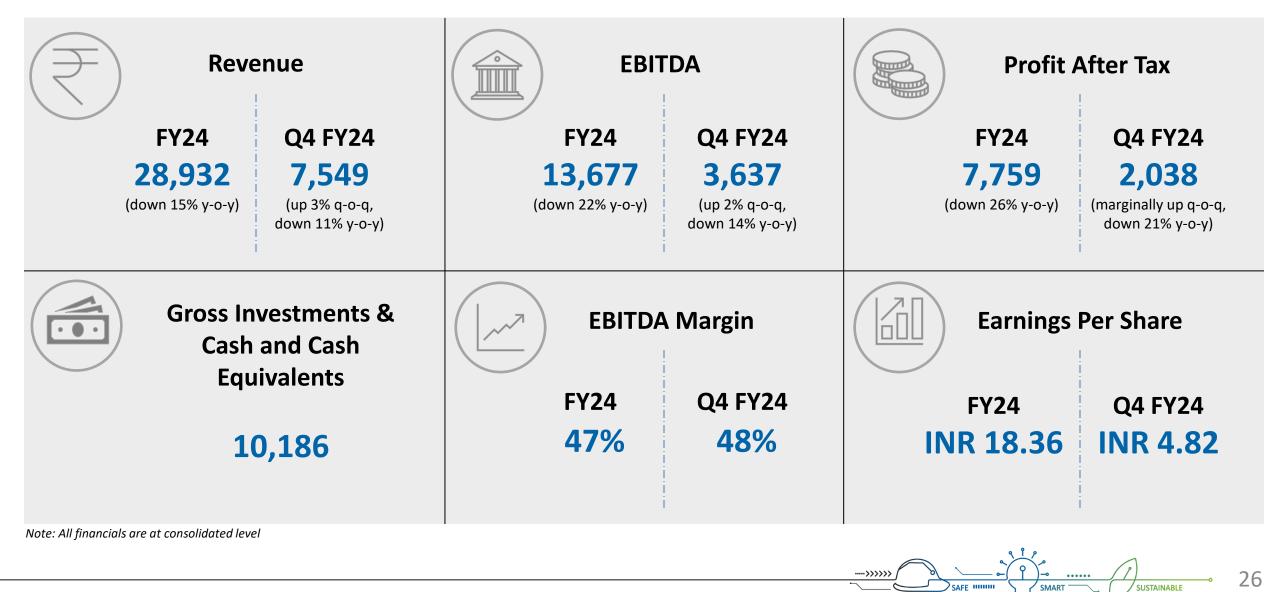
FINANCIAL REVIEW

Mr. Sandeep Modi CFO HZL

Financial Highlights



(All figures in INR Cr unless stated otherwise)



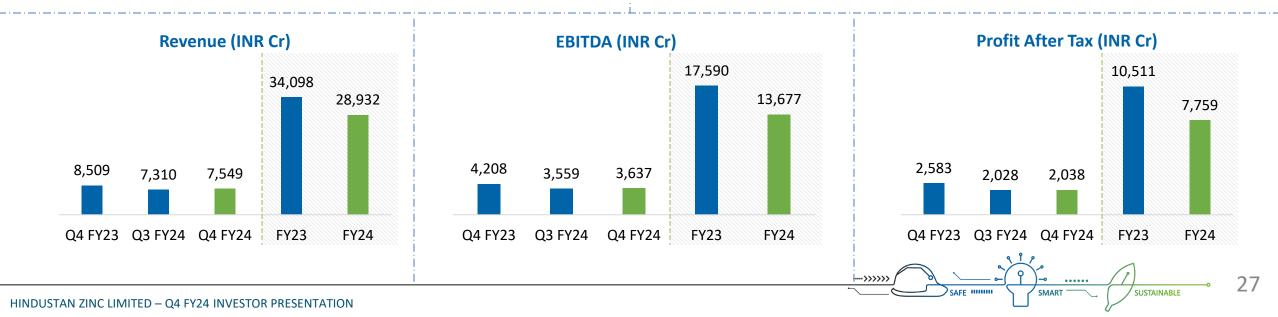


Q4 FY24

- Revenue up 3% q-o-q on account of better zinc volumes partly offset by lower lead & silver volumes, and lower metal prices; down 11% yo-y on account of significantly lower zinc & lead prices and lower lead volume, partly offset by increased zinc & silver volumes, better silver prices and favorable Fx rates
- EBITDA up 2% q-o-q and down 14% y-o-y in line with the revenue from operations and cost improvement
- Consolidated PAT marginally up sequentially and down 21% y-o-y, due to lower EBITDA partly offset by lower tax expense
- Effective tax rate of c.25% for Q4 FY24

FY24

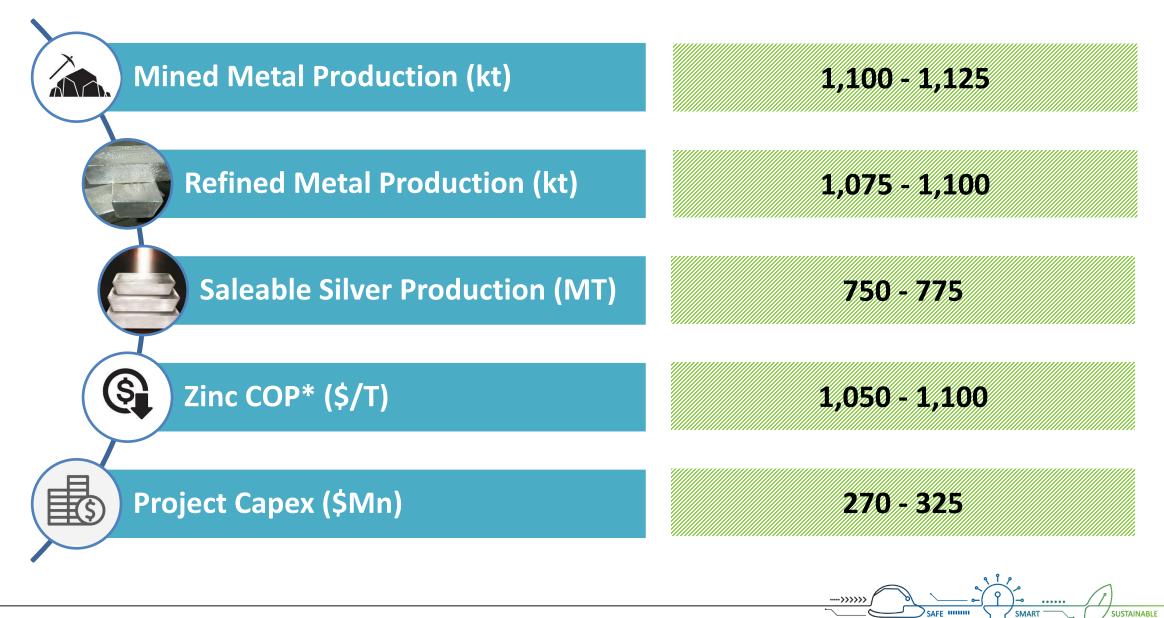
- Revenue down 15% y-o-y on account of significantly lower zinc prices & volumes and strategic hedging gain in base period partly offset by better silver & lead prices & volumes and favorable Fx rates
- EBITDA down 22% y-o-y on account of lower revenue partly offset by cost improvement
- Consolidated PAT down 26% y-o-y, due to lower EBITDA partly offset by lower tax expense
- Effective tax rate of c.25% for the full year



Outlook for FY25



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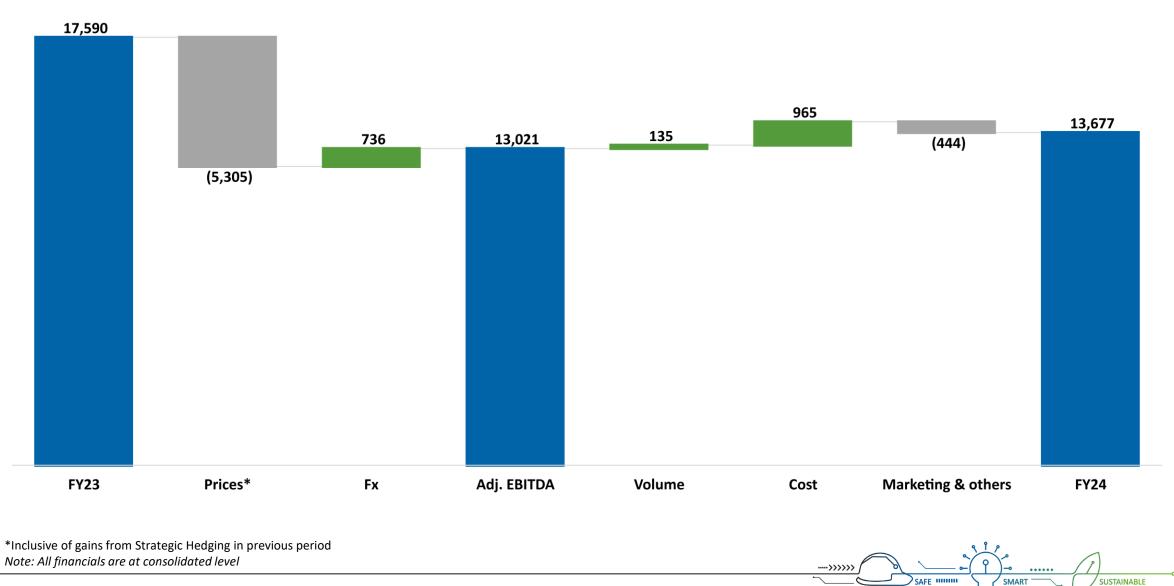


EBITDA Bridge (FY24 vs FY23)

(All figures in INR Cr unless stated otherwise)



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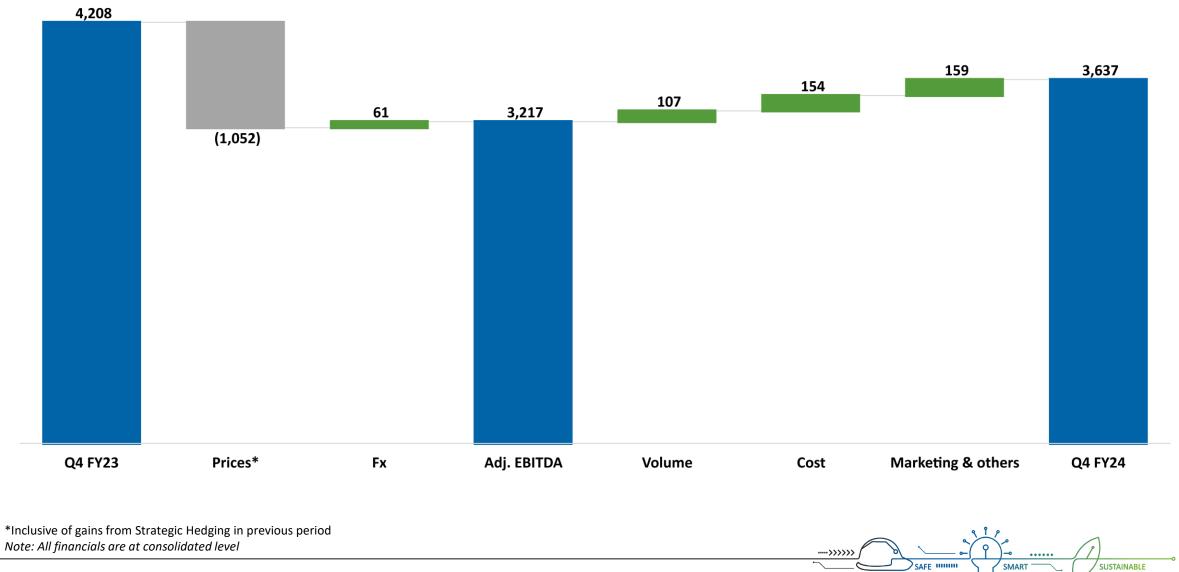


EBITDA Bridge (Q4 FY24 vs Q4 FY23)

HINDUSTAN ZINC Zinc & Silver of India

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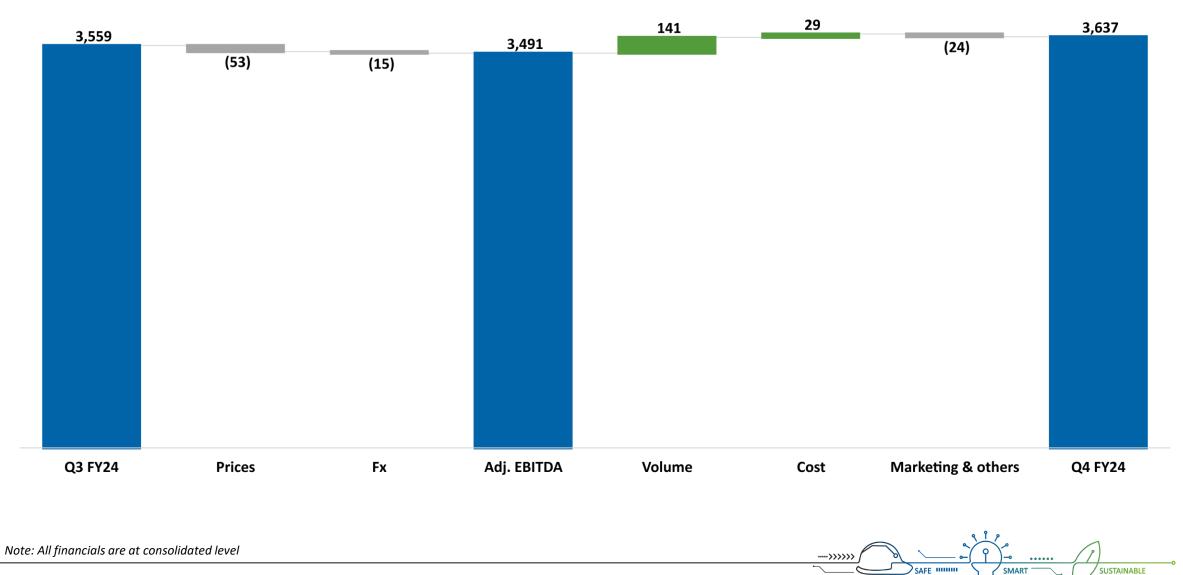
(All figures in INR Cr unless stated otherwise)



EBITDA Bridge (Q4 FY24 vs Q3 FY24)



(All figures in INR Cr unless stated otherwise)



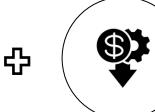


Fundamental Growth Strategy











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Expansion of Capacities

- Expand mined metal capacity (currently at 1.2 Mtpa) and ramp up UG mines to deliver on it
- Scale smelters to the designed capacity of 1,123 ktpa

Maintaining a Portfolio of Mines with Long Life

- Increased exploration to enhance Mineral Resource by another 40 Mt Ore by FY25
- Retain/acquire new potential areas through auction

Strengthen Cost Leadership

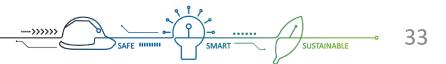
- Drive production efficiency
- Undertaking alternate
 fuel innovation and
 pushing operational
 efficiencies to control
 the costs
- Renewable energy power delivery agreement of 450 MW

Expansion of Product Portfolio through Customer Centricity

- Scale capacities for minor metal recovery
- Enhancing value added portfolio share

Progressing towards Sustainable Future

- Commitment to audacious Sustainability Goals 2025 in place
- Efforts in GHG emissions reduction, water stewardship, circular economy, biodiversity conservation and waste management





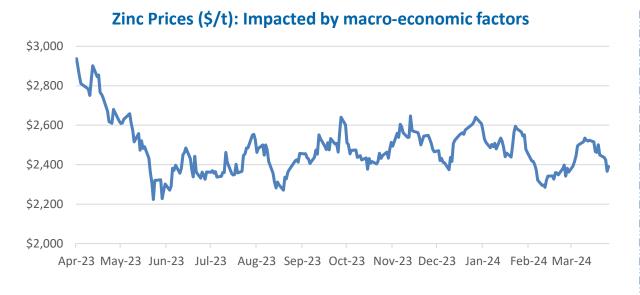
- Hindustan Zinc's Integrated Annual Report FY23 won Platinum in its debut in LACP Vision Awards 2022/23 and its Digital Annual Report FY23 won its 3rd consecutive Platinum at AVA 2024 Awards
- Hindustan Zinc won 'Leadership in HR Excellence' award at 14th CII National HR Excellence Awards 2023-24, with a commendable score of 600+
- Hindustan Zinc won Mission Energy Foundation Award for efficient management of fly ash captive power plant in Northern Region
- Hindustan Zinc won Tax Transparency Award at the 7th edition of Tax Strategy & Planning Summit & Awards 2024
- Hindustan Zinc got recognized by CXO Genie as part of 'CFO Impact Awards' for 'Exemplary Contribution in Diversity, Equity, and Inclusion in Finance domain'
- HZL was recognized at the prestigious 3rd National Transgender Awards for our flagship initiative #Zinclusion
- Rajpura Dariba Complex, Zawar, Zinc Smelter Debari, and Rampura Agucha Mines achieved victory at the 37th National Convention, 2024 on Quality Concepts in Nagpur
- HZL bagged 24 awards at 34th Mines Environment & Mineral Conservation Week
- HZL's CEO is appointed as the Chairman of CII, Rajasthan State Council (2024-25)
- HZL's Management recognized with 'Visionary Leader of 2024' by Financial Express, 'Best CFO Metals & Mining Company' at ASSOCHAM 2nd Vibrant Bharat CFO Summit & Awards, 'Best Sustainability Assessor' at 18th CII - ITC Sustainability Awards Ceremony, and 'National CSR Award' at the 11th National CSR Summit 2023





Metal Prices and Exchange Rate trends



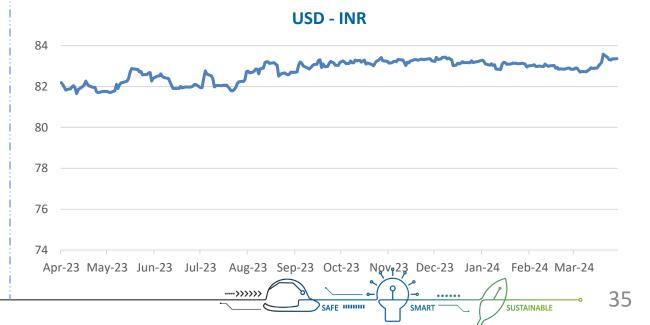




Apr-23 May-23 Jun-23 Jul-23 Aug-23 Sep-23 Oct-23 Nov-23 Dec-23 Jan-24 Feb-24 Mar-24







Glossary and Notes



AIFF - All India Football Federation	EPC - Engineering, Procurement and	ktpa - Kilotonnes per annum	RO - Reverse Osmosis
AVA - Audio-visual arts	Construction	LACP - League of American	R&R - Reserves & Resources
BEV - Battery Electric Vehicle	ESG - Environment, Safety and	Communications Professionals	SBTi - Science-based Targets Initiative
CAGR - Compounded Annual Growth	Governance	LME - London Metal Exchange	SHFE - Shanghai Futures Exchange
Rate	ETP - Effluent Treatment Plant	LNG - Liquified Natural Gas	SLP - Supplier Lifecycle and
CAPA - Corrective and Preventive	EU - European Union	MEE - Multiple Effective Evaporator	Performance
Actions	EV - Electric Vehicle	MLD - Million Liters Per Day	SOP - Standard Operating Procedure
CDP - Carbon Disclosure Project	FG - Finished Goods	MSA - Modern Slavery Act	SRIPL - Serentica Renewables India
CEO - Chief Executive Officer	FPO - Fatal Potential Observations	MT - Metric Tonnes	Pvt. Ltd.
CFO - Chief Financial Officer	Fx - Foreign Exchange	Mt - Million Tonnes	STP - Sewage Treatment Plant
CII - Confederation of Indian Industry	FY - Financial Year	Mtpa - Million Tonnes per Annum	TG - Transgender
CLZS - Chanderiya Lead-Zinc Smelter	GHG - Greenhouse Gas	MVR - Mechanical Vapor	t - tonnes
COP - Cost of Production	GW - Gigawatt	Recompression	toz - Troy Ounces
CRISIL - Credit Rating Information	HR - Human Resources	MW - Megawatt	TRIFR - Total Recordable Incident
Services of India Ltd.	HZL - Hindustan Zinc Limited	NPK - Nitrogen, Phosphorus,	Frequency Rate
CRM - Critical Risk Management	IBAT - Integrated Biodiversity	Potassium	UG - Underground
CSA - Corporate Sustainability	Assessment Tool	OEM - Original Equipment	UK - United Kingdom
Assessment	INR - Indian Rupees	Manufacturer	US - United States
CSR - Corporate Social Responsibility	ISO - International Organization for	PAT - Profit After Taxes	WIP - Work in Progress
CY - Calendar Year	Standardization	PDA - Power Delivery Agreement	YoY/y-o-y - Year-on-year
DAP - Di-ammonium Phosphate	ISTS - Inter-state Transmission System	PMI - Purchasing Managers' Index	ZFA - Zinc Football Academy
DGMS - Directorate General of Mines	IUCN - International Union for	PSM - Process Safety Management	ZLD - Zero Liquid Discharge
Safety	Conservation of	Q-o-q - Quarter-on-quarter	ZSD - Zinc Smelter Debari
DSC - Dariba Smelting Complex	Nature	RAM - Rampura Agucha Mine	
DZS - Debari Zinc Smelter	IUT - Inter Unit Transfer	RDC - Rajpura Dariba Complex	Note: Hindustan Zinc is the 3 rd largest silver
EBITDA - Earnings Before Interests,	KLD - Kilo Litres per Day	RE - Renewable Energy	producer globally as per World Silver Survey
Taxes, Depreciation and Amortization	kt - Kilotonnes	RFQ - Request for Quotation	2024 by The Silver Institute

SAFE

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SUSTAINABLE

SMART

THANK YOU





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