

# **Vedanta - Zinc Day**

**Hindustan Zinc Limited** 30 August, 2017





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Sunil Duggal, CEO

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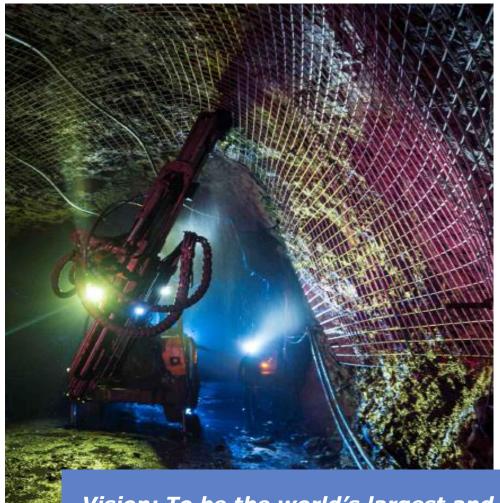




# O1 Corporate Overview Amitabh Gupta, CFO

# **Corporate Overview**





2<sup>nd</sup> largest zinc-lead miner globally with
12 million+ MT of ore production capacity

Rampura Agucha: **2**<sup>nd</sup> largest zinc mine globally

**4**<sup>th</sup> largest zinc-lead smelter globally: **1** million+ MT of production capacity

**18**<sup>th</sup> largest silver producer of the world\*

One of the lowest cost zinc producers in the world

**3 mines** with **five-star** ratings by Indian Bureau of Mines

Vision: To be the world's largest and most admired zinc-lead & silver company

Rankings source: (1) Wood Mackenzie, Long-Term Outlook Q2 2017 (2) For HZL related data, actuals for FY 16-17 \* Source: Thomson Reuters

#### What Differentiates Us?

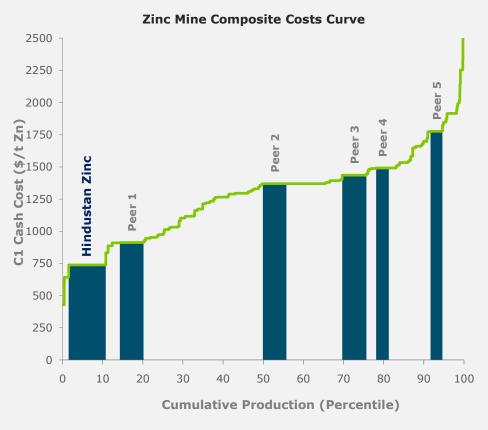


#### **Core Strengths**

Captive mines with R&R base of 404.4 million MT ensuring mine life of 25+ years

- Integrated metal production supported by captive power plants
- Low cost of operations driven by quality assets and recovery from waste
- Market leadership in India with strong presence in emerging economies of Asia

#### **Among the Lowest Cost Producers of Zinc**



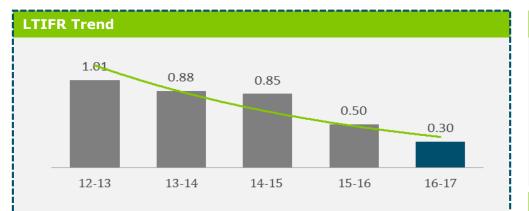
Note: C1 cash cost includes by-product credits

Source: Wood Mackenzie Research (Q2 2017)

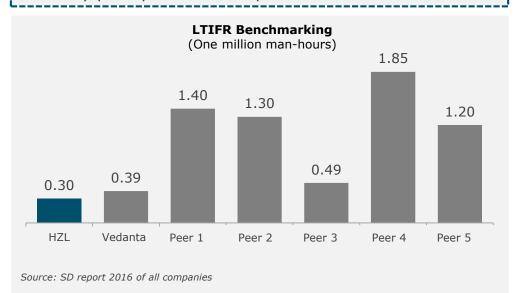
# **Safety & Environment – Vision Zero Harm**





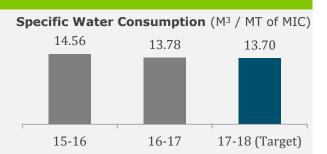


- 127% increase in lead indicators reporting last 2 years
- Zero occupational illness cases
- Safety perception score improvement from 62% to 88%



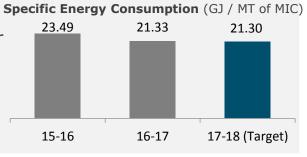
#### **Water Conservation**

- Zero discharge
- 33% total water requirement met from recycling/ reuse water (2017)
- Water CDP disclosure 2017



#### **Climate Change & Energy**

- 10 UNFCCC projects
- 325 MW green power
- 9% specific energy reduction (2017)
- CDP disclosure 2017
   & Scope 3 GHG
   emission



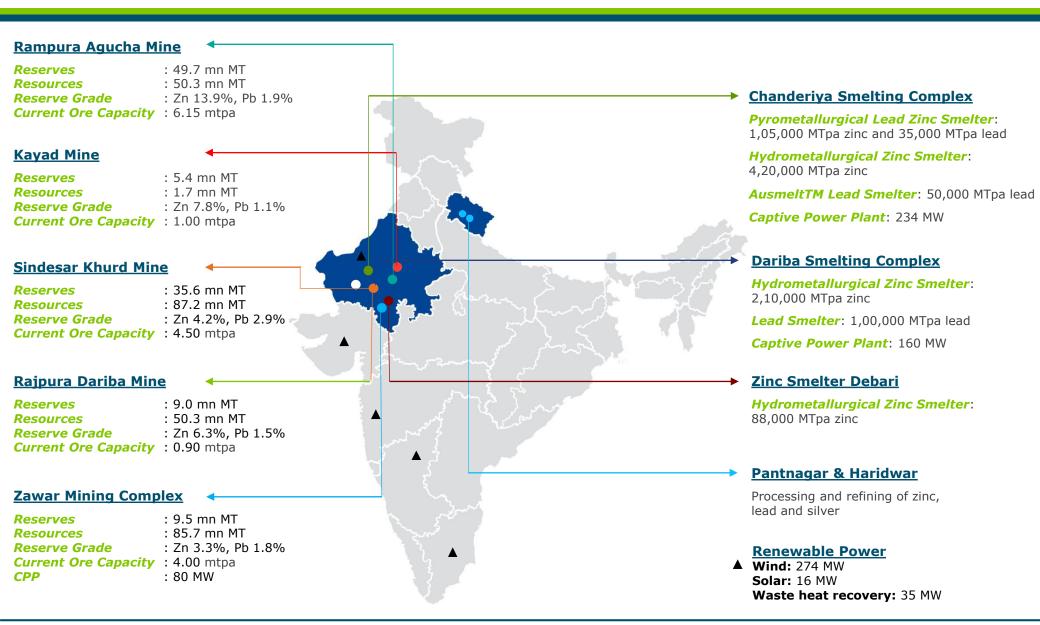
#### **Waste Management**

- Fumer project for waste minimisation
- Paste fill plant at SKM and RAM UG
- Focus on value from waste
- Paver block from waste



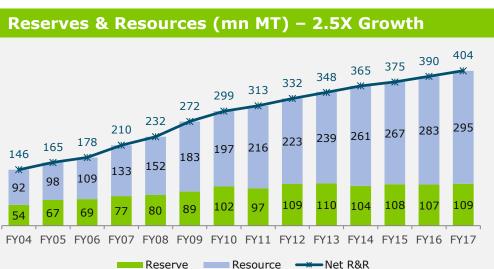
#### **Portfolio of Tier - 1 Assets**



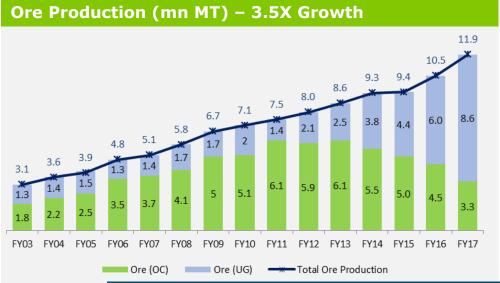


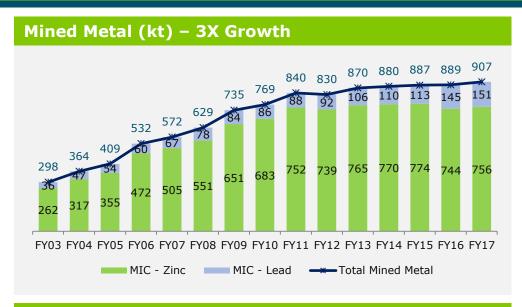
# **Strong Track Record of Growth**

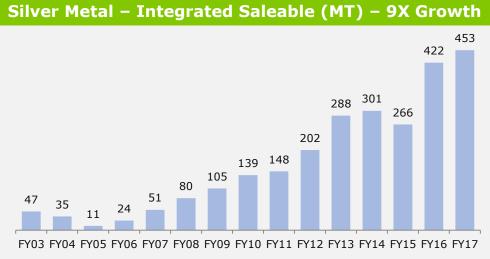












Multi-fold growth since disinvestment

#### **Robust Financial Performance**

FY02 FY03 FY04 FY06 FY06 FY09 FY10 FY11 FY13





FY08 FY09 FY10 FY11 FY12

FY07

FY05 FY06

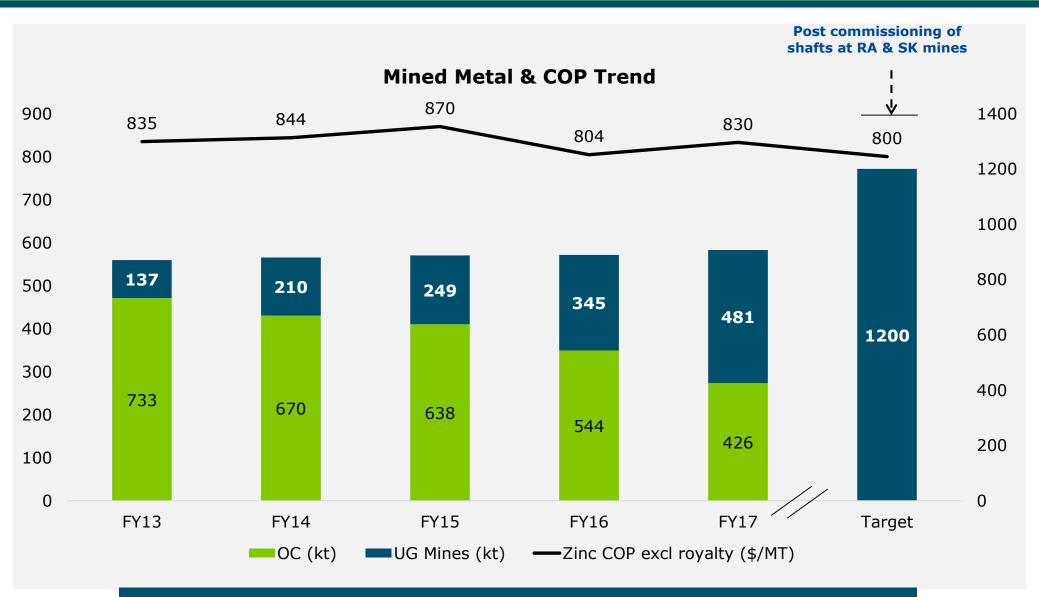
FY04

500

FY05 FY06 FY07 FY09 FY10 FY11 FY11 FY13 FY13 FY13

200.00





COP held firm despite transition to underground mining





# 02 Corporate Social Responsibility

Neelima Khetan Head CSR

# **Corporate Social Responsibility**





#### **Vision**

To enhance the quality of life and economic well being of communities around our operations.

#### **Goals**

- •To positively & holistically impact the quality of life of the communities living around our areas of operation.
- •To work in partnership through a multi-stakeholder approach for innovatively, effectively and efficiently addressing development challenges.
- •To emerge as a thought leader, creating benchmarks of good practices in CSR across Rajasthan & country.

#### Reach

Over half a million people in Rajasthan; positively impacting lives of more than 100,000 households

## **Principles & Focus areas**



# **Core Principles**

#### **Neighbourhood Communities**

Our first and foremost commitment

#### **The Partnership Multiplier**

Work, as much as possible, through strong and credible local partners

#### **Impact Centric**

In almost everything we do, we focus on impact rather than on spends

#### **Strong Governance**

Multi-tiered and objective governance structures and routines

#### **Thematic Areas**







Sustainable Livelihoods



Women's Empowerment



Health, Water & Sanitation



Sports & Culture



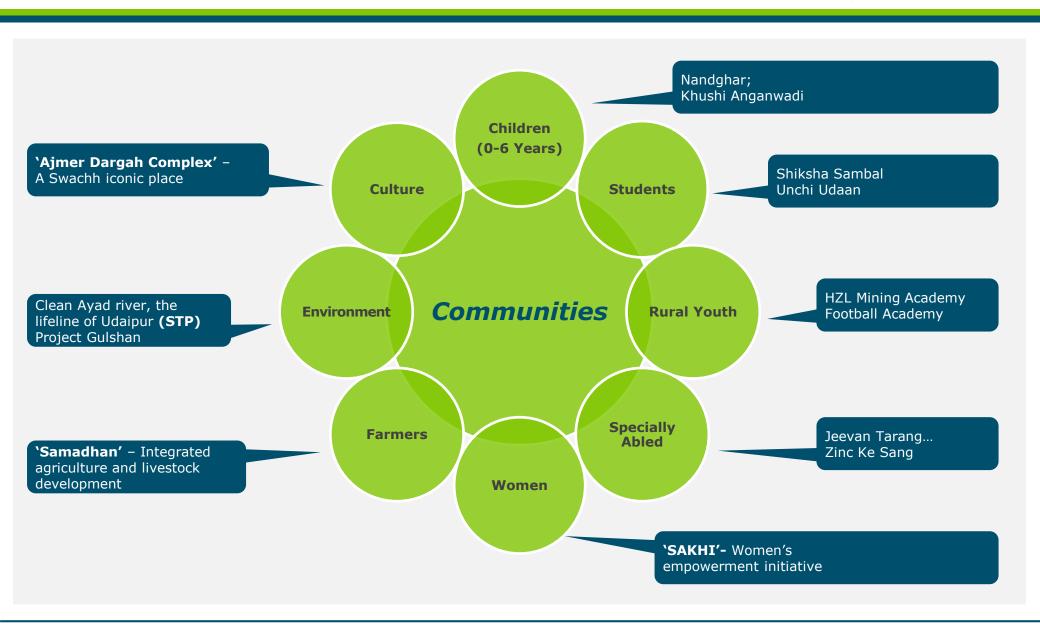
**Environment** 



**Community Assets Creation** 

# **Touching Lives of Neighbourhood Communities**







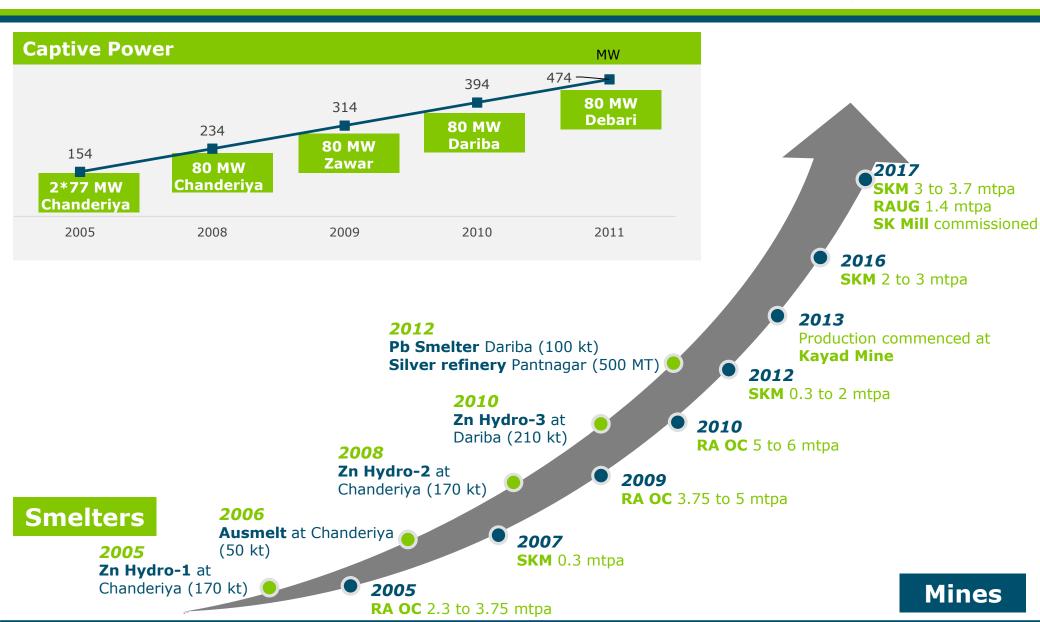


# 03 Delivering 1.2 mtpa

Naveen Singhal Director Projects

## **History of Project Delivery**



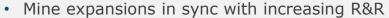


# **Mine Expansion Project Overview**



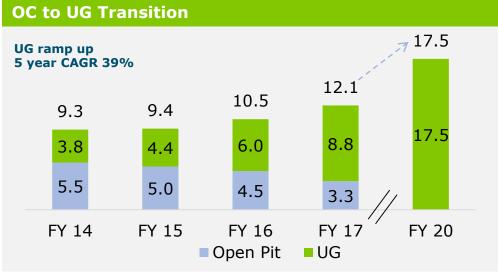






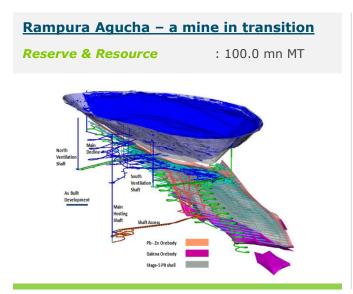
- Five major projects to increase MIC capacity to 1.2 mtpa, including RAM OC replacement
- · Transition from Open Cast to UG mining
- Smelters' debottlenecking to remain integrated
- Six year capex of \$1.6 bn; ~\$1 bn spent





# **Underground Mines – concurrent expansion**













Diverse ore bodies require different mining solutions

## **Project Philosophy**





- LOMP, Mining schemes by AMC, Australia and reviewed by Golder, Canada
- · Rock Mechanics & Stability Study by AMC Beck, Australia
- Central Design Center act as a think tank for adapting best mining design / practices



World-Class
Infrastructure

- Safety Rescue chambers, Gas Leak Detectors, Emergency escape systems
- Communication Leaky feeder systems, Pitram mine Monitoring
- Ventilation Development of Independent ventilation circuit by using Raise bore
- Shafts 7.5 mtrs dia , 1 km deep shaft for man, material & ore hoisting
- Workshop Fully equipped at surface & Underground for equipment maintenance by OEM
- Pastefill Most Modern and efficient back filling



**Best-in-Class Execution Partners** 

- Shaft Sinking METS Shaft Sinkers, South Africa; NFC- ENFI CC5, China
- Mine Development Barminco, Australia; AAC Reliant, Peru; Indian contractors, Expats
- Mining Fleet Atlas Copco Sandvik Normet, Sweden; Catter Pillar, USA
- Raise Boring Bergteamet, Sweden; Atlantis, South Africa
- Paste Fill Plant Golder Associates, Canada

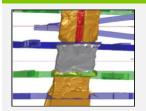


- Experienced expats on board for handholding, mentoring & training HZL team
- *Mining academy* Skill development and enhancement of local youth in UG operation
- Skill development and competency building of existing manpower pool

# **Technology & Innovation in Mines**



#### **Technology Initiatives**



**Cavity Monitoring System:** Stope scanning identifies and minimises deviation



**Refuge Chamber:**First of its kind in the country, provides a safe refuge during UG emergency

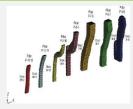


**Mobile Carrier Rig:** Eases mobility of exploration drills



**1500 KW Ventilation Fan:** First of its kind in the country, provides best UG working environment.

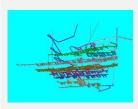
#### **Mine Planning**



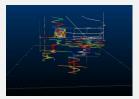
Measurement 3D numerical modelling for stope and pillar design



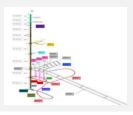
In-situ stress measurement



3D design using datamine



Schedule simulation using 5D planner



Shaft sinking modelling

#### **Mine Operation**



Best-in-class mining equipment



Virtual reality and simulation-based training



Mine digitisation and tele remote



3D scanning with laser scanner



Electronic shot firing

# **Smelters – Equipped for 1.2 mn MT**



#### **Process & Technology**

Metal	Process	Technology	
Zinc	Hydro Metallurgy	Outokumpu roast-leach-electro winning technology	
	Pyro Metallurgy	Imperial smelting technology	
	Pyro Metallurgy	Imperial smelting technology	
Lead		Ausmelt Top Submerged Lance technology	
		SKS, bottom blowing technology	

#### Metal recovery % **Metal Recovery in Hydro** 120.00 97.50 96.75 92.60 90.00 100.00 80.00 60.00 40.00 20.00 0.00 0.00 Zinc Silver Lead Exisiting Metal Recovery ■ Enhanced metal recovery with fumer (pilot project commissioning in mid FY 2019)

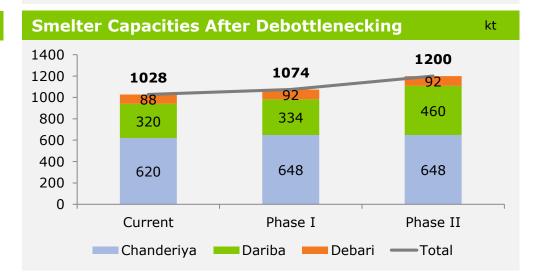
#### **Smelter Debottlenecking**

#### Phase 1: December 2017

- Cell house operation @ 200 KA from 180 KA
- Upgradation of Roaster leaching circuits
- Mechanisation of cell house at Debari zinc plant

#### Phase 2: December 2018

- Expansion of Dariba zinc cell house
- · Leaching & purification circuit debottlenecking @ Dariba
- Oxygen enrichment in roasters to increase throughput





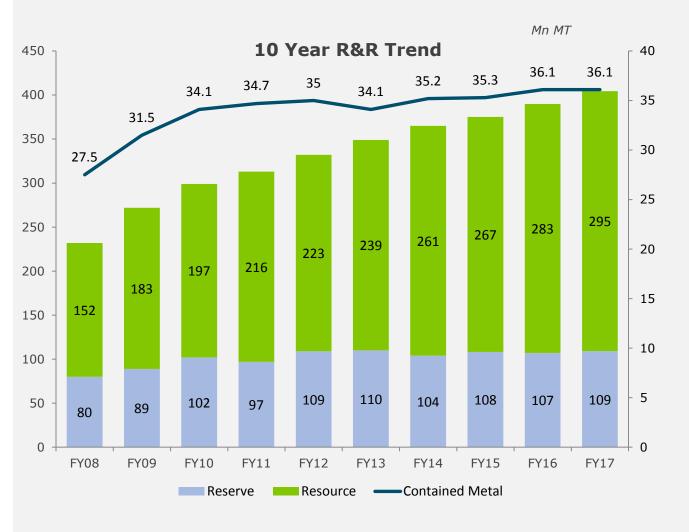
# 04 Exploration

Scott Caithness Head Exploration

# **Exceptional Exploration Success**



#### Sustained Commitment to Exploration $\rightarrow$ Strong Track Record of R&R Addition

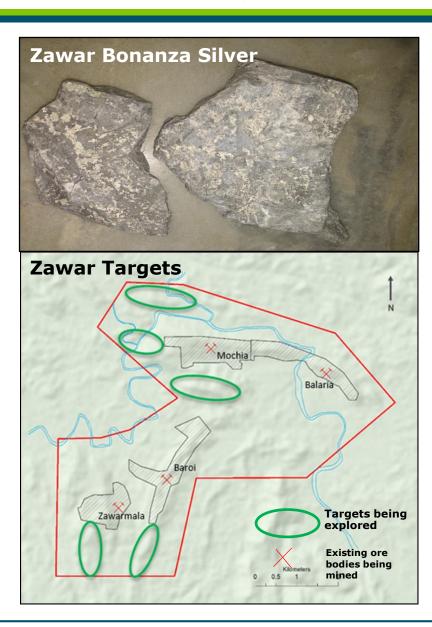


- R&R 404 MT in 2017 underpins 25+ years of production at current rate
- R&R estimation to the JORC standard and audited by international consultants
- Drill 80,000+ metres pa to add new resource tonnage
- Clear exploration strategy to grow R&R
- Use of latest global technologies

#### **Resource-Driven Growth**



- All deposits remain 'open' either at depth or along strike
- New exploration targets could exist within held MLs
  - Zawar in-mine bonanza silver 2-8 metres zones grading+5oz/t Ag
  - New prospects in all MLs
- Zawar has 5 new prospects
  - Exploration potential for 50-80 mn MT of 4-6% Zn+Pb
  - +5km of prospective geology, strong Zn+Pb in soils and ancient mine workings
  - Next steps Surface geophysics, forest clearance and drilling
- More than 20 valid ML, PL and RP applications provide potential for greenfield discoveries



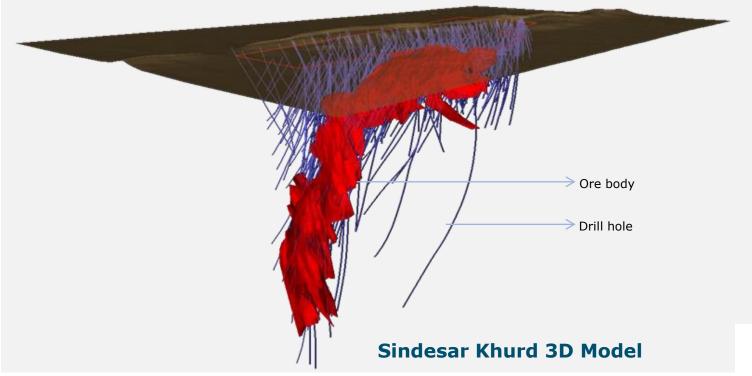
# **Exploration Technologies**





#### **Using Global Leading Exploration Technologies**

- Modern drill rigs and motorised directional drilling
- Drilling and geochemical data management software
- 3D visualisation software packages
- Geophysical techniques





High speed drill rig at Kayad Mine



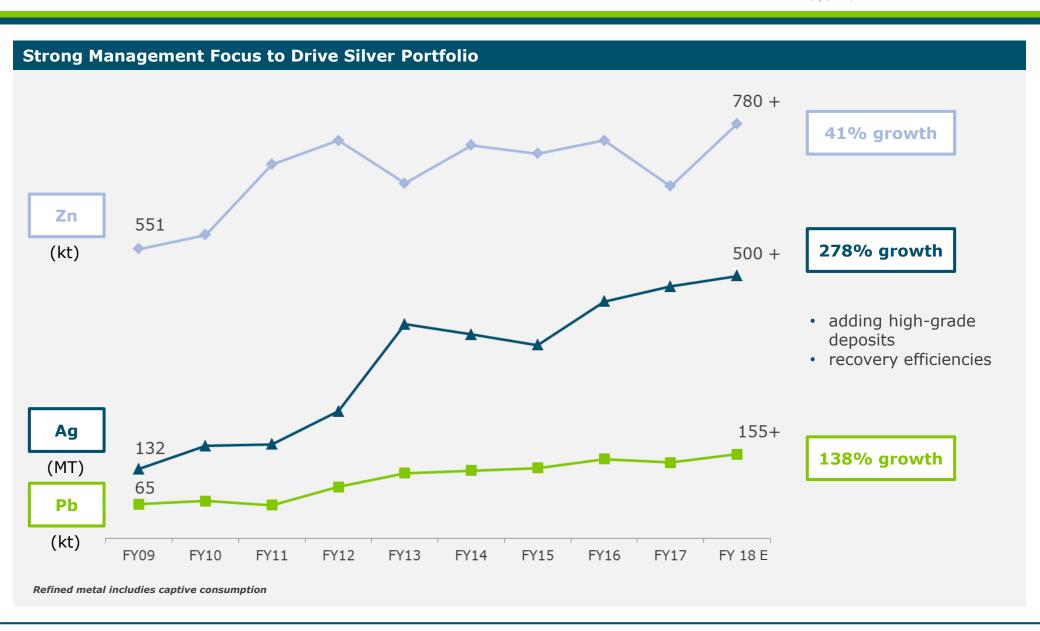


# 05 Silver Sunil Duggal CEO

# **Silver – Fastest Growing Portfolio of Hindustan Zinc**







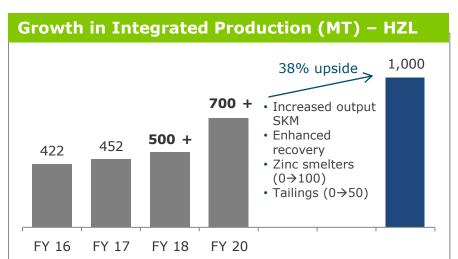
#### Silver Portfolio - Growth

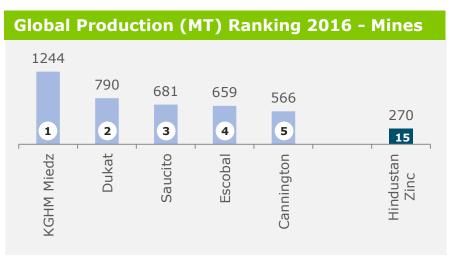




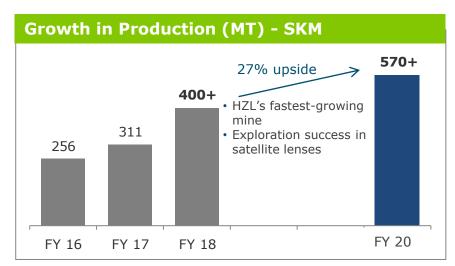


Source : Metals Focus and \*Reuters



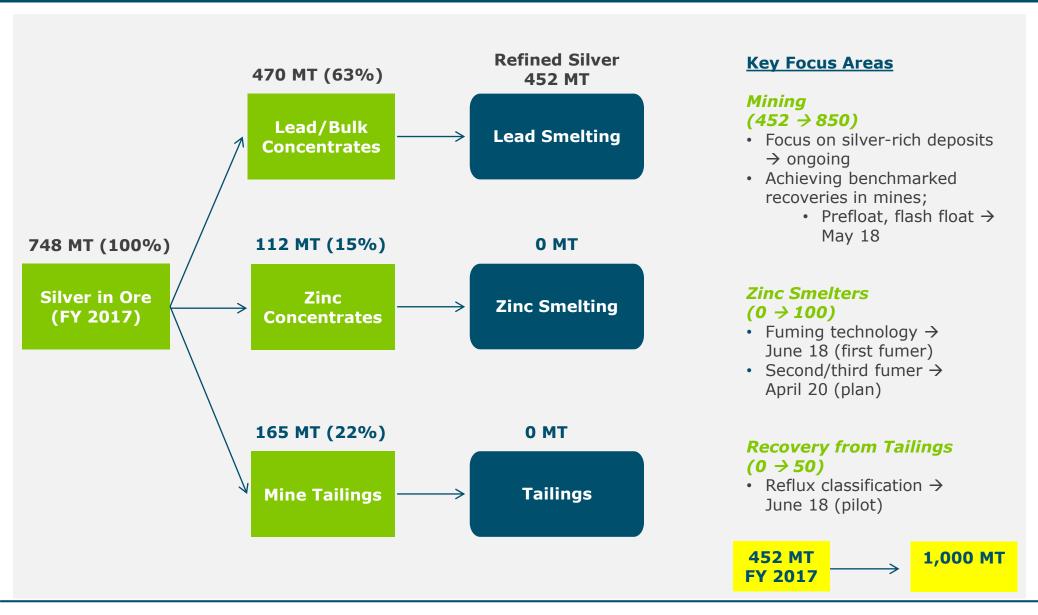


Source : Metals Focus



# Silver Portfolio - Realising Potential of 1,000 MT









# 06 Way Forward

Sunil Duggal, CEO



1.5 mtpa capacity under planning



Shaft and decline integration Multi-level mining Digital transformation New prospects & tenements R&R addition

1.2 mtpa capacity by FY 2020



25+ years of mining R&R with potential of 1.2 mtpa

Transition to underground mining progressing smoothly

Shaft commissioning on track for Q3 FY 2019 Mill & smelter capacity to keep pace Reduction in COP on shaft commissioning

Outlook FY 2018



Mined metal: Higher than 907 kt of FY 2017 Refined zinc-lead: 950 kt; silver: 500 +MT Marginally higher dollar COP (excluding royalty) Project Capex of \$350-360 million (including ongoing mine expansions, fumer and smelter debottlenecking)







# Thank You

# **Sample Financial Working & Sensitivity**





	S. No.	Particulars		иом	Value
	1	Mined metal product	ion	kt	1,200
	2	Metal production	- Zinc	kt	979
	3	rictar production	- Lead	kt	173
	4	Silver production	Lead	kt	750
	5	Realisation*	- Zinc	\$/MT	2,950
	6		- Lead	\$/MT	2,350
INPUTS	7		-Silver	\$/Troz	17.00
3	8	Cost Of Production(		\$/MT	800
Z	9	(	- Lead	\$/MT	700
	10		- Silver	\$/Kg	20
	11	Royalty	- Zinc	47.13	13.20
	12	, ,	- Lead	%	19.14
	13		- Silver		9.24
	14	Exploration and other			30
	15	Sustaining capex		\$ mn	80
	16	Project capex		·	320
	17	Revenue	- Zinc		2,889
	18		- Lead		406
9	19		-Silver		410
À	20	<b>Total Revenue</b>			3,705
<b>8</b>	21	COP	- Zinc		783
3	22		- Lead		121
ار	23		-Silver		15
Ž	24	Total COP		<b>A</b>	919
ž	25	Royalty	- Zinc	\$ mn	381
SAMPLE FINANCIAL WORKING	26		- Lead		78
	27		-Silver		38
<b>"</b>	28	<b>Total Royalty</b>			497
Δ	29	EBITDA Metal			2,258
AS	30	EBITDA Wind Power			25
_ 01	31	<b>EBITDA Total</b>			2,283
	30	<b>Operational Free C</b>	Cash**		1,916

Cost Sensitivity		
	<b>EBITDA</b> (\$ mn)	
Increase in LME		
Zinc (\$100/MT)	82	
Lead (\$100/MT)	17	
Silver (\$1/Toz)	20	
Every \$10/MT increase in COP		
Zinc	9 🔱	
Lead	2	
Every 10kt increase in volume		
Zinc	19	
Lead	13	
All the above are individual Sensitivities and ass	ume that the other parameters in the	

sample calculations stay constant

<sup>\*</sup>Includes conservative LME & Premium

<sup>\*\*</sup>Excludes treasury income and working capital movement

## Rampura Agucha Mine



**Open Pit** 

Ultimate Pit Depth : 400 metres from surface

**UG Mine** 

• Planned Production Capacity : 4.5 mtpa

• Fully mechanised trackless mining operation

• Mining Method : LHS with paste fill

**Major Activities** 

Decline and ancillary development

Production shaft and crusher system

Raise boring

Paste fill plant

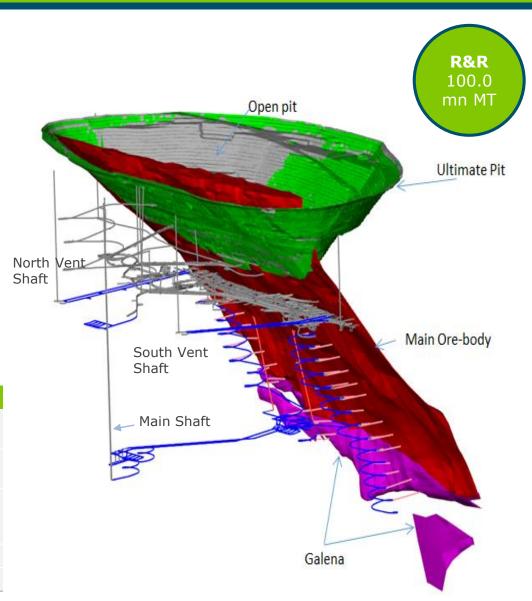
Surface & underground infrastructures

**Shaft** 

• Main shaft 7.5 metres dia, capacity 3.75 mtpa, 955 metres deep

2 nos. ventilation shafts of 7.5 metres dia

Year	Milestone
2013	<ul><li>North and South ramp started</li><li>Main shaft sinking started</li></ul>
2015	<ul><li>Paste fill plant installed</li><li>North vent. shaft completed</li></ul>
2016	<ul><li>Production from main block</li><li>Main shaft sinking completed</li><li>South vent. shaft completed</li></ul>
2017	Shaft winder commissioning
2018	Main shaft commissioning



#### **Sindesar Khurd Mine**



#### **UG Mine**

• Planned Production Capacity : 6.0 mtpa

• Mining Method : Long hole stoping with

paste filling

· Fully mechanised trackless mining operation

#### **Major Activities**

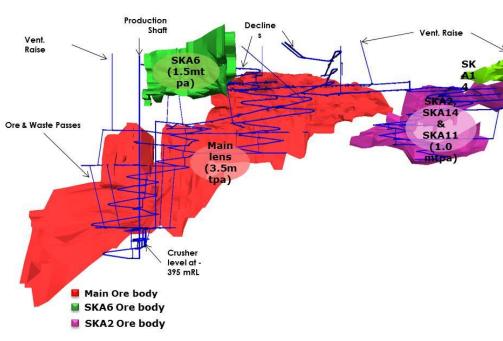
- Decline and ancillary development
- · Production shaft and crusher system
- · Raise boring
- Paste fill plant
- Beneficiation plant
- Surface and underground infrastructures

#### **Shaft**

• Main shaft 7.5 metres dia, capacity 3.75 mtpa, 1,050 metres deep

Year	Milestone
2013	Main shaft sinking started
2014	<ul><li>South ramp commenced</li><li>Paste fill plant started</li></ul>
2015	<ul><li>Paste fill plant commissioned</li><li>Mill DBN (2 to 2.8 mtpa) completed</li></ul>
2016	<ul><li>Production from SKA6</li><li>Main shaft sinking completed</li></ul>
2017	<ul><li>Production from SKA14</li><li>Mill plant (1.5 mtpa) commissioned</li></ul>
2018	<ul><li>Shaft and winder commissioning</li><li>Mill (1.5 mtpa) commissioning</li></ul>
2018	Shaft and winder commissioning





## **Rajpura Dariba Mines**



#### **UG Mine**

• Access to Mine : Through ramp and shaft

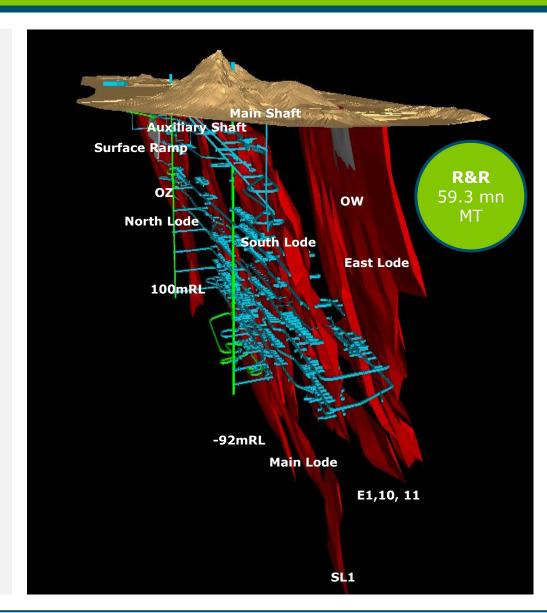
• **Method of Working** : Blast hole stoping with hydraulic filling

• Ore Hauling : Through ramp and shaft

#### **Major Activities**

Ramp up to 1.5 mtpa ore production capacity

- · Decline and ancillary development
- Raise boring
- Hydro fill plant
- Debottlenecking of beneficiation capacity
- Surface and underground infrastructures new and upgradation



#### **Zawar Mines**



#### **UG Mine**

• Cluster of 4 mines having independent infrastructure

Access to Mine
Access to Mine
Through ramp and shaft
Through ramp and shaft
Blast hole open stoping
Ore hauling
Through ramp and shaft

#### **Major Activities**

Ramp up to 4.5 mtpa ore production capacity

- Declines and ancillary development
- Crusher system
- Raise boring
- Beneficiation plant
- Surface and underground infrastructures
- · Introduction of mechanised mining
- New declines under development for trackless mining

Year	Milestone
2015	Mochia, Balaria and North Baroi mine dev commenced
2016	Surface infrastructure at North Baroi
2017	<ul><li>North Baroi decline completion</li><li>Mill DBN (1.2 to 2.7 mtpa) commissioning</li></ul>
2018	<ul><li>Mochia decline completion</li><li>Mill (2 mtpa) commissioning</li></ul>
2019	<ul><li>Balaria decline completion</li><li>Back fill plant commissioning</li></ul>



# **Kayad Mine**



#### **UG Mine**

Shallow Ore Body

• Access to Mine : Through ramp

• Mining Method : Long hole open stoping with filling

Ore HaulingOre TreatmentBy 50 T LPDT through rampBy 50 T LPDT through ramp

#### **Major Activities**

Decline and ancillary development

· Raise boring

Cement Rock fill plant

• Surface and underground infrastructures

