Expression of Interest (EOI)

CALL FOR EXPRESSION OF INTEREST

Date – 26.10.2026

Long-term Partnership for Smart Warehouse Management, Expansion and Automation

Vedanta, an owner-driven global critical minerals and energy company, with $30bn in Revenue and $7Bn in Profit contributes 1.4% to India's GDP powered by a workforce of over 100,000 people.

Hindustan Zinc Limited stands as the world's largest integrated zinc producer and ranks among the top five global silver producers. For the third year in a row, it has been recognized as the world's most sustainable metals and mining company by the S&P Global Corporate Sustainability Assessment 2025. Hindustan Zinc also became the first Indian company to join the prestigious International Council on Mining & Metals (ICMM). With a strong people-centric philosophy, the company continues to champion diversity, inclusion and a thriving workforce culture.

Hindustan Zinc Limited Invites Expression of Interest from reputed and established organizations to partner in expanding and operating an outcome-led Mega Store function across all Mining and Smelter locations. The selected partner will provide single-point accountability for Mega Store and inventory management. Shortlisted organizations will also be invited to participate in Vedanta's formal qualification and Request for Quotation process.

Who should respond :

- Organizations with proven ability and experience to operate multi-model warehousing activities and bulk logistics in metals, mining, energy, manufacturing or comparable asset-intensive industries.
- Demonstrated capabilities of Inventory rightsizing by strategic consolidation of adapted warehousing model in line with industrial analytics and emerging technologies.
- Experienced in managing multiple stakeholders and versatile material categories and inventory levels.
- Strong India-based leadership and delivery capability, with readiness for transparent, outcome-linked and at-risk commercials.

Broad Scope of Work :

1. Establish and operate a Smart, Sustainable, and World-Class Warehouse Management Framework across Hindustan Zinc Limited units, encompassing both closed warehouses and open storage yards at multiple locations including the supply of required resources.
2. Minimum Period of Engagement : Minimum 5 years . Further, can be mutually discussed on win-win proposition.
3. The approximate warehousing space shall be ranging between 12 Lac sq ft. to 15 Lac sq ft. (5Lac sq ft closed warehouse space and 10 Lac sq ft. open storage yards).

Sensitivity: Internal (C3)

4. Inventory rightsizing by strategic consolidation into the common Megastore & 24x7 autonomous Hub & Spoke inventory model & quick commerce model – including activities of :

a) Design sustainable infrastructure for Mega Store expansion with operational blueprint, plan layouts and design of process to run the daily activities in an efficient manner, in line with world class best practices.

b) SLA driven, Smart door delivery within & between various units of HZL, (~300 Kms radius). Design, develop and implement a framework to ensure on-time delivery from stores to specified unloading locations.

c) Design, build, operate & maintain adequate numbers of unmanned, 24x7 autonomous stores & vending machines at strategically selected points in plants.

d) Transforming operations through intelligent automation, digitization, and mechanization, eliminating manual touchpoints while enhancing governance, compliance, benchmarking, and productivity.

5. Provision of Material Handling Equipment / trucks, as may be required, for handling and related transportation of inventory/spare parts/equipment for inbound & outbound logistics through deploying alternate / green fuel (EV, LNG, Biofuel & Hydrogen etc).
6. Service provider shall ensure 24x7 uninterrupted services and availability of workforce as per business requirements.
7. Quality check procedures will be as specified by HZL, for which HZL may also appoint a 3rd party inspecting agency. Service providers will need to ensure adherence to the prescribed process.
8. Ensure material inward / outward / preservation shall comply with specified procedures and SOP as specified by HZL. Service provider shall be accountable for any damage / loss / theft of inventory.
9. Any statutory / licensing requirements for set-up of the Mega store / maintaining the consent to operate shall be in service provider's scope.
10. Service provider must follow all ESG and HSE guidelines as per HZL SOP and guidelines.
11. The service provider shall provide complete base cost analysis of warehousing activity consisting of operations, milk-run transportation, consumables & all other relevant factors that form part of warehousing agreement. Any variable factors should also be considered & quoted accordingly.
12. Transportation cost of milk-run delivery of goods from relevant warehouse to unit shall be quoted (Preferred – Green logistics practices – EV vehicle). Transportation of goods is not limited to delivery of goods & it covers any & all goods movement from one site to warehouse and vice versa as per business requirement.
13. Registration of Warehouse for GST- Warehouse will be registered under HZL GSTIN as extended business unit of HZL
14. Inventory Ownership – Complete inventory's legal title shall remain with HZL and responsibility, accountability of inventory will remain under Service provider scope.
15. Security deposit Bank guarantee will be submitted by Service provider as per mutual discussion.
16. Service provider to ensure insurance policy against HZL inventory being managed at Mega Store.
17. Physical / perpetual inventory audits can be performed at any time by HZL or HZL authorized agency. Service provider must also perform monthly PV and submit report to HZL.
18. 24*7 CCTV surveillance (HZL can access any footage & reserves the right to obtain any footage). Data must be maintained for 1 financial year.

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EOI submission:

Interested organizations may submit a concise capability note covering:

- Company profile and India presence.
- Approach notes: Covering proposed engagement model, any specific proposal, operating capabilities, capex and opex investments, ramp-up / commissioning time etc.
- Three relevant client engagements with quantified outcomes.
- Last three years financial statement duly audited by certified agencies and GST registration certificate.
- SAP EWM, WMS and industrial technological capabilities.
- Ecosystem and scale-up credentials.
- Name, designation, email and mobile number of the authorized contact.

Shortlisted organizations will be invited to participate in Vedanta's formal qualification and RFQ process. Please note: Submission of an EOI does not create any commitment or obligation on Vedanta to issue an RFQ or award work.

Interested parties having relevant experience and resources may submit their Expression of Interest on or before 10th November 2026. To submit, visit https://www.hzlindia.com/vendor-zone and click on the corresponding link in the open tenders tab.

For any query to help with the submission of EOI, may please get in touch with:

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