

Expression of Interest (EOI)

CALL FOR EXPRESSION OF INTEREST

Strategic Management Partner for Digital, Data & AI

Vedanta, an owner-driven global critical minerals and energy company, with \$30bn in Revenue and \$7bn in Profit contributes 1.4% to India's GDP powered by a workforce of over 100,000 people.

Hindustan Zinc Limited is the world's largest integrated zinc producer and among the top ten global silver producers. Ranked the world's most sustainable metals and mining company by S&P Global CSA 2025 for the third consecutive year, Hindustan Zinc is also the first Indian company to join ICMM, as it evolves into a future-ready, multi-metal enterprise.

Hindustan Zinc Limited invites Expression of Interest from reputed and established organizations to partner in building and operating an outcome-led Digital, Data & AI function across its asset-intensive operations. The selected partner will provide single-point accountability for enterprise strategy, portfolio governance, technology ecosystem orchestration, program delivery, adoption, sustainment and finance-validated value realization. Shortlisted organizations will also be invited to participate in Vedanta's formal qualification and Request for Quotation process.

Who should respond

- Organizations with proven digital transformation experience in metals, mining, energy, manufacturing or comparable asset-intensive industries.
- Demonstrated capability across Digital, Data, AI, Automation, IIoT / OT, industrial analytics and emerging technologies.
- Experience managing multi-provider ecosystems involving start-ups, OEMs, hyperscalers and specialist firms.
- Strong India-based leadership and delivery capability, with readiness for transparent, outcome-linked and at-risk commercials.

EOI submission

Interested organizations may submit a concise capability note covering:

- Company profile and India presence.
- Three relevant client engagements with quantified outcomes.
- Digital, Data, AI and industrial technology capability.
- Ecosystem and scale-up credentials.
- Proposed engagement model and willingness to participate in outcome-linked commercials.
- Name, designation, email and mobile number of the authorized contact.

Shortlisted organizations will be invited to participate in Vedanta's formal qualification and RFQ process.

Please note: Submission of an EOI does not create any commitment or obligation on Vedanta to issue an RFQ or award work.

Interested parties having relevant experience and resources may submit their Expression of Interest on or before 5th October 2026. To submit, visit <https://www.hzlindia.com/vendor-zone> and click on the corresponding link in the open tenders tab.